



Q1 2023

Financial results

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Consistent strong performance along strategic path

Well positioned for upcoming high season

+81%
Revenue Y/Y

Improved
profitability

+133%
order backlog Y/Y



Improved utilization and profitability in low activity winter season



Awarded several important contracts in renewables and O&G segments for upcoming season and beyond



New core fleet mobilized and put into service – ready for the important summer season and coming years



Building “one Reach” with shared vision and values, following large acquisitions in 2021 and 2022



Raised NOK 126 million in new equity

Building one Reach with shared vision and values

Reach Subsea's vision: **Sustainable access to the ocean space**



Learn. We are in constant search for new and relevant insight making us agile and difficult to keep up with.

Teach. We share our knowledge to grow as a team and to improve industry standards.

Reach. We have ambitions and we believe that everything is within reach.

Complete provider of subsea services

IMR, ROV, survey, construction support and decommissioning services within the renewable and oil and gas industry



Engineering and
project management



Inspection, maintenance &
repair



Asset integrity /
pipeline inspection



Construction
support



Survey and data
processing



Geophysical
monitoring



Environmental
monitoring

Everything within
REACH.

Entering the FPSO hook up market

Positioning Reach for future floating wind opportunities

- Extensive engineering and planning through Q1
- Started vessel operations with mobilization and loading of equipment in Bergen and 16.03.2023
- Part of Eni's Baleine Phase 1 Project in Ivory Coast.
- On site in Abidjan 12.04.2023
- Reach scope
 - FPSO Mooring Line Pre lay,
 - Mooring Line Hookup,
 - Flexible and Umbilical Hookup
 - IMR work.
- Olympic Zeus with two work class ROVs.
- Over 16 000 hrs related to Project management, Engineering and planning
- Estimated duration of more than 130 vessel days including transits



First job in the rising Brazilian market

Positioned for further expansion

- Engineering, preparation and planning in Q1
- Started vessel operations with mobilization and loading of equipment in Haugesund 28.02.2023
- Part of Shearwater GeoServices extensive deepwater ocean-bottom (OBN) survey at IARA field for Petrobras.
- On site in Rio de Janeiro 26.03.2023
- Reach scope consists of installation/recovery of total ~6035 ocean bottom nodes over an area of 1309 km².
- The IARA offshore field within Santos Basin about 230km off the coast of Rio de Janeiro with water depth at field between 1700 – 2400m.
- Havila Subsea with two work class ROVs.
- The program is scheduled for approx. 180 vessel days of deployment, data acquisition and recovery.



Viking Reach: Long term core asset in a rising global survey market

Good fit with Reach's high spec subsea data acquisition and processing offering

- Formal take over of Viking Reach 21.03.2023
- Mobilized with
 - work class ROV
 - high-speed Survey ROV
 - Hull mounted survey sensors
 - high specification data processing equipment
- New 3 year survey frame agreement with Equinor with first call-off for gas fields monitoring campaign.
- First high spec route survey job started
- Program lined up for >100 vessel days with various clients;
 - Route survey
 - IMR
 - Site survey
 - Gravimetric monitoring



Significant order inflow during Q1

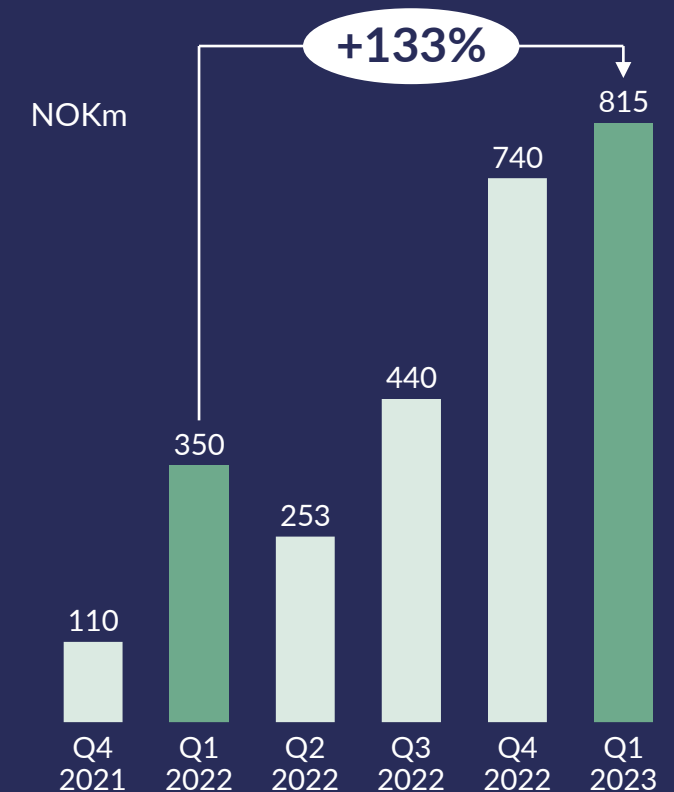
Increased tender activity

Key significant contracts

- Three-year frame agreement with Equinor for work on the Norwegian continental shelf and internationally to 2026
- Six months plus options contract from a major renewable energy company for delivery of offshore wind related services – Olympic Triton
- Five months plus options contract with a major renewable energy company for delivery of offshore wind related services – Deep Cygnus
- Decommissioning scope in the North Sea – Olympic Delta
- Survey and maintenance work in O&G – Viking Reach

Larger tenders with longer visibility

Strong growth in
order book as per Q1 2023



We are taking a leading position in marine robotics and are ready for global expansion



Reach Remote will be a catalyst for international roll-out

Reach Remote – a strong business case is getting even stronger

The next steps in subsea operations

Technology is enabling a radical redesign of how ROV operations are performed: shifting from a capital- and personnel-intensive setup operated from larger, energy-intensive offshore vessels towards a lean remote and autonomous platform, with certified personnel located onshore.

65%

Lower
CAPEX

65%

Lower
Daily OPEX

90%

Lower
emissions

First two Reach Remote vessels expected to be ready for the 2024 main season

Targeting first Reach Remote operations in Q2 2024

Timeline



2022

Engineering

2023

USV building period
Onshore control centers
EROV delivery
Subsystems testing in manned operations



Q1 2024

Full-scale testing,
certification and client verification



Q2 2024

Operational

Financials

Financials

Q1 2023 Highlights

- Rolling 12 months revenue at close to NOK 1.3 billion
- Improved vessel utilization to 88% in a seasonally low winter season
- Strengthened financial position by raising NOK 126 million
- Order backlog increased to record high level of NOK 815 million



Revenue

NOK 234 million (NOK 129 million)



EBIT

Negative NOK 8 million (negative NOK 38 million, including 8 million one-off)



Pre-tax profit

NOK 6 million (negative NOK 44 million)



Cash and cash equivalents

NOK 137 million (248 million)



Cash positive position, net interest-bearing debt, excl IFRS 16 leases

Negative NOK 123 million (negative NOK 211 million)

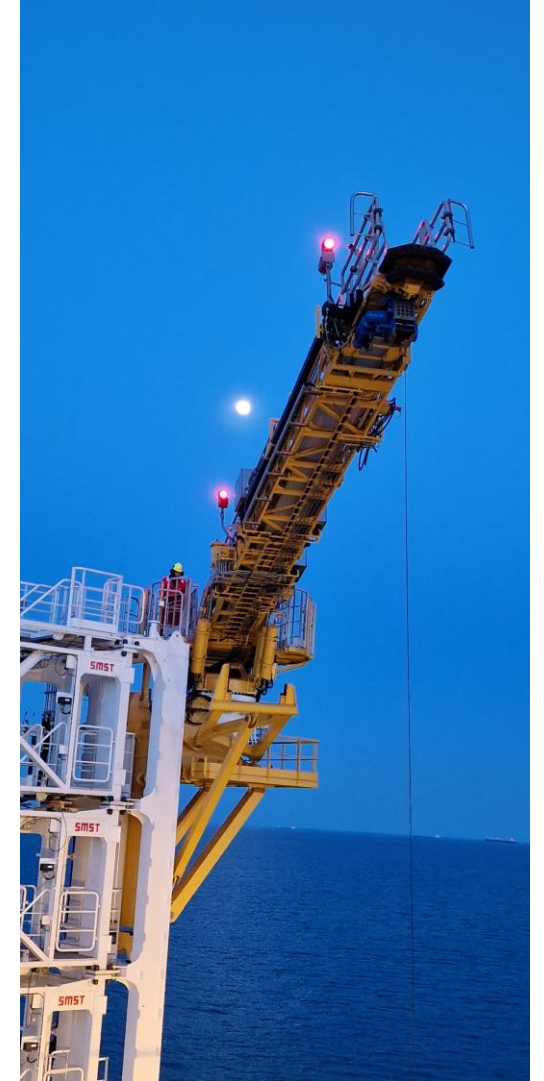
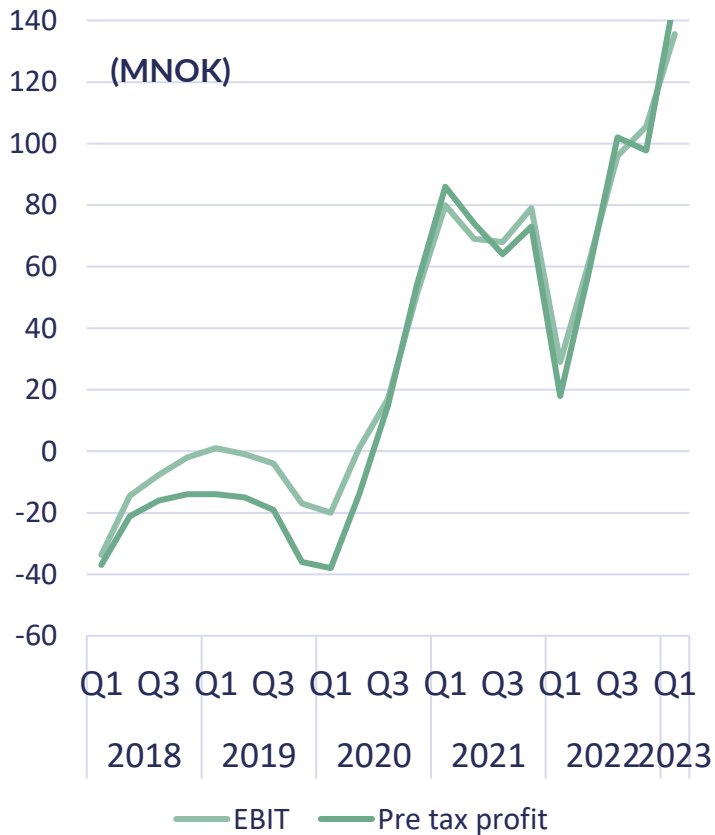
Revenue and profits raised to record levels

Revenue close to doubled last 24 months, EBIT surpassed NOK 135 million

Last 12 months Revenue (MNOK)

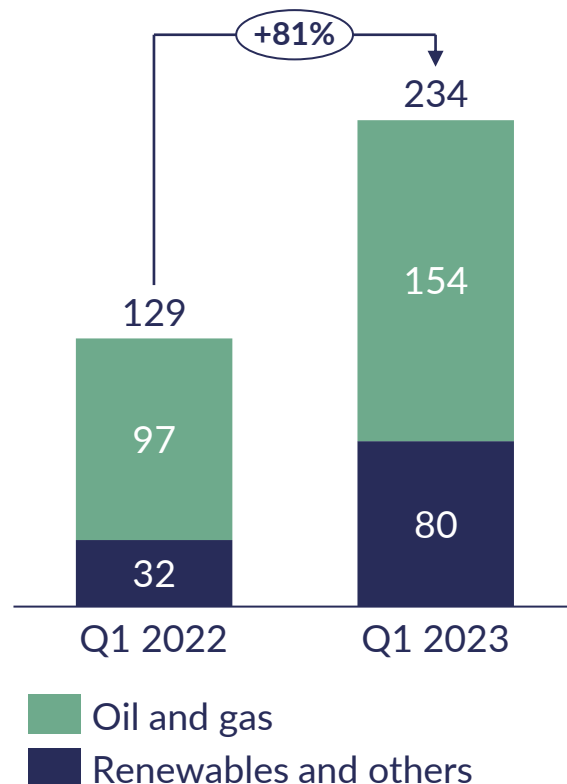


Last 12 months EBIT and Pre tax profit

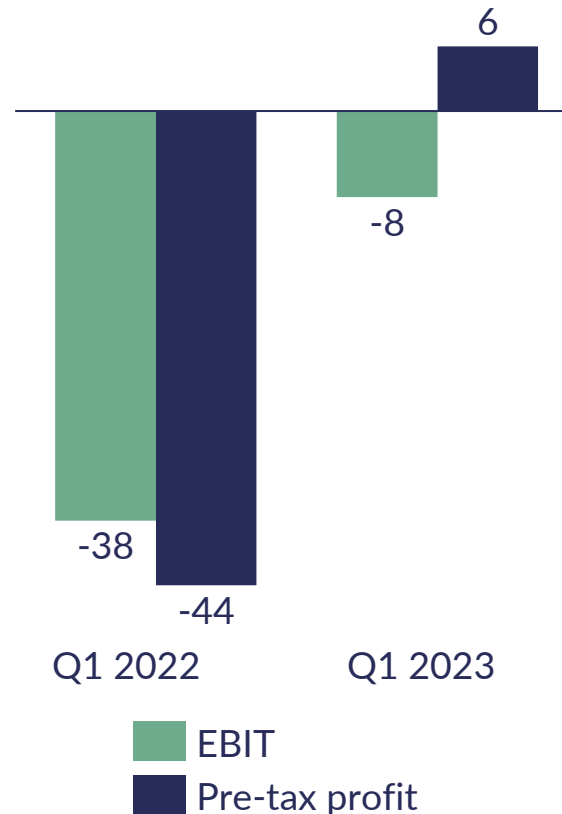


Q1 2023 key developments

Revenue mix Q1 (MNOK)



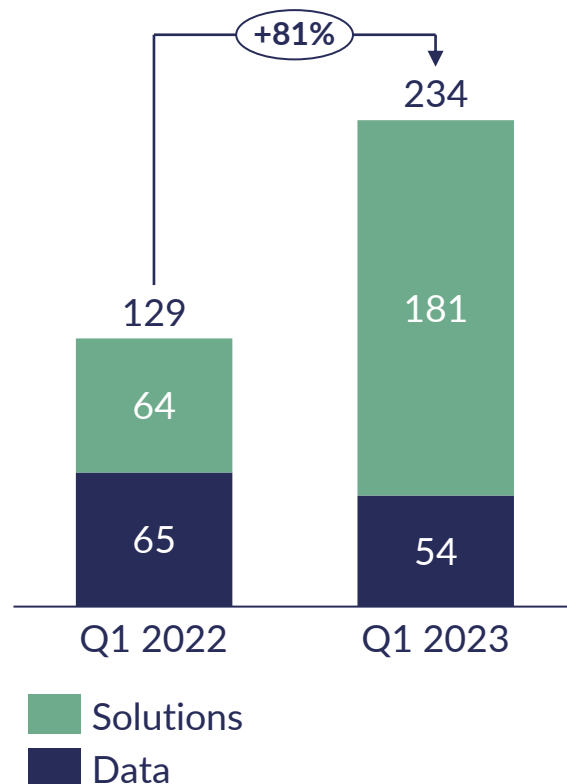
Improved activity and profit (MNOK)



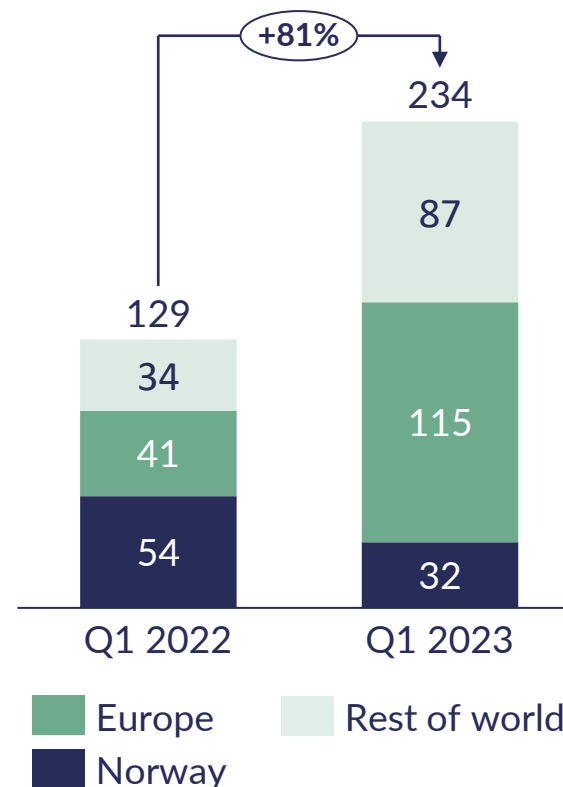
- Seasonally lower utilization, preparations for the upcoming main season
- 81 percent revenue increase driven by more project days sold, higher prices and revenue from acquired business
- Improved EBIT driven by higher utilization. Pre-tax profits positively affected by non-cash currency effects
- On track with mobilizations, equipment upgrades and preparations for the main season in 2023

Strong international expansion in Q1

Revenue mix by segment
(MNOK)



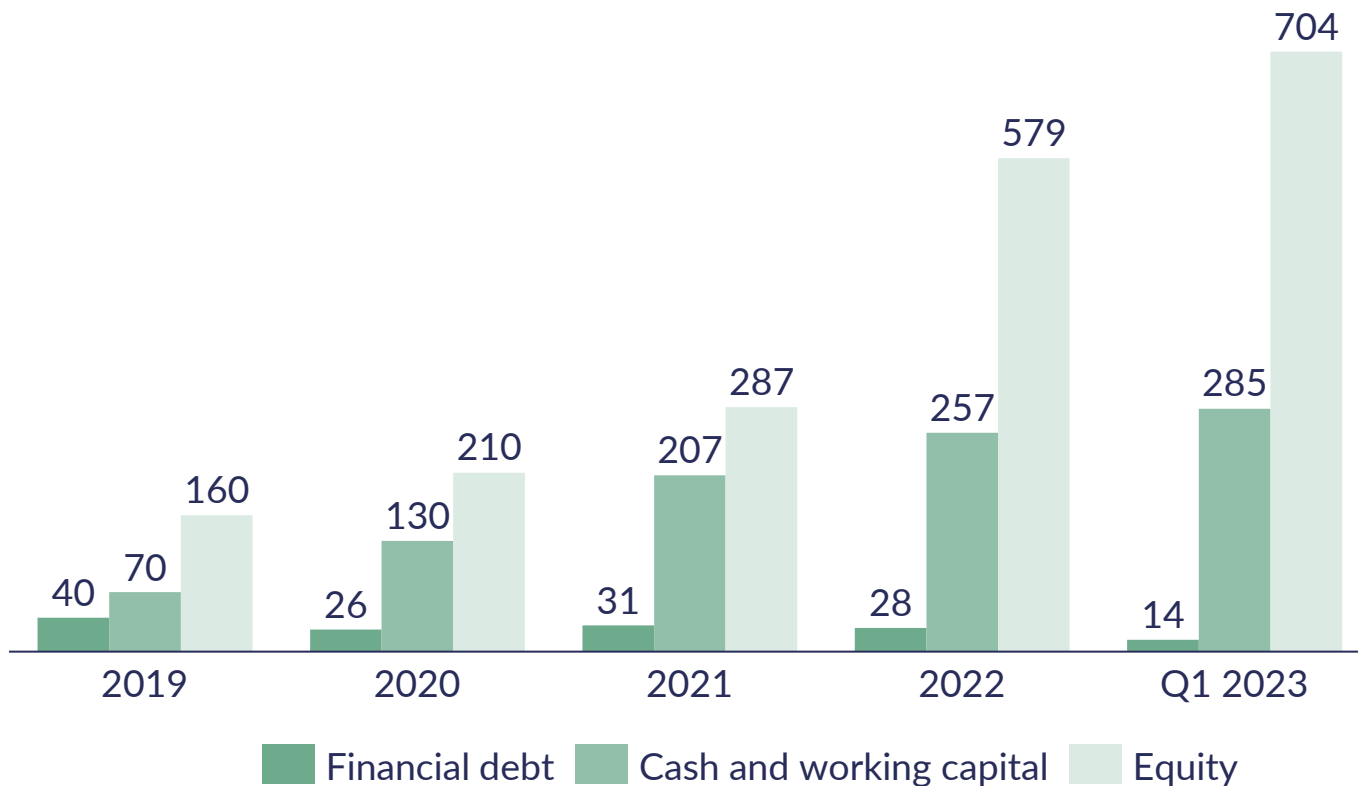
Revenue mix by geography
(MNOK)



- Strategic focus on broadening our international footprint paid off in Q1
- Favorable geographical diversification during the low season in the North Sea
- Key growth driver in Q1 was projects in Europe and major assignments off the coast of Africa

Positioned for growth

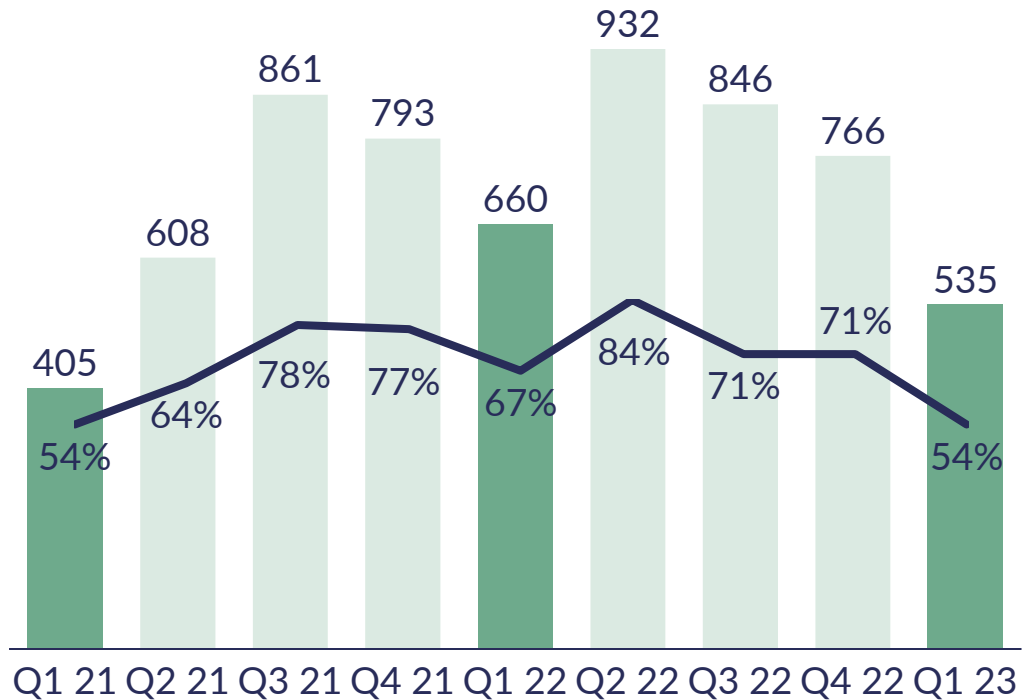
Solid financial position (MNOK)



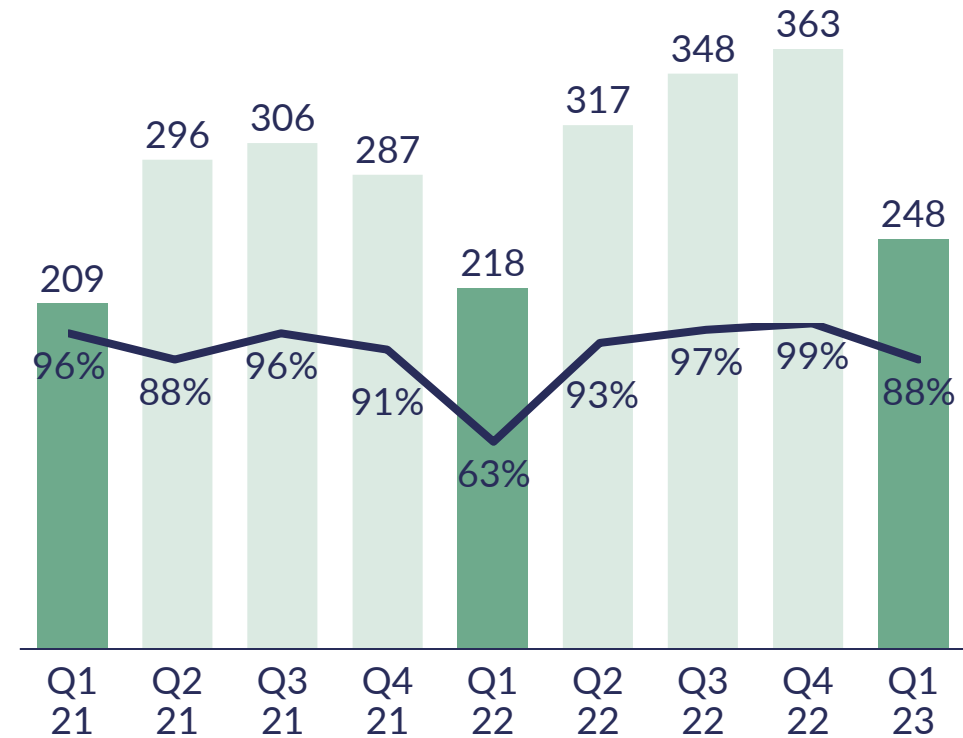
- Strong liquidity and equity positions
- Raised NOK 126 million in private equity placement in Q1 2023
- Positioned for remaining investments in Reach Remote and mobilizations and equipment for the coming year

Good vessel utilization in a seasonally low winter quarter

ROV days sold and % utilization



Vessel days sold and % utilization



Progress on achieving ESG targets – Q1 status

Environment

Increase activity within non –Oil & Gas segment

Achieved

Reduce COE emissions compared to activity levels

In progress

Zero major spills of hazardous materials to the sea

Achieved

Maintain technical uptime at 99% or higher

Achieved

Successfully bring two first USVs to market in 2023/2024

In progress

Social

Work-related sick leave at low level (less than 1.0%)

Achieved

Zero work-related injuries

Achieved

Maintain turnover below 8%

Achieved

Establish program for employee development

Q2 – Q 4

Conduct 15 supplier audits with focus on Social responsibility and the Transparency Act.

Q2 - Q4

Governance

80% completion of Code of Conduct and Anti-bribery courses

In progress

80% completion of cyber security courses

Q2 - Q4

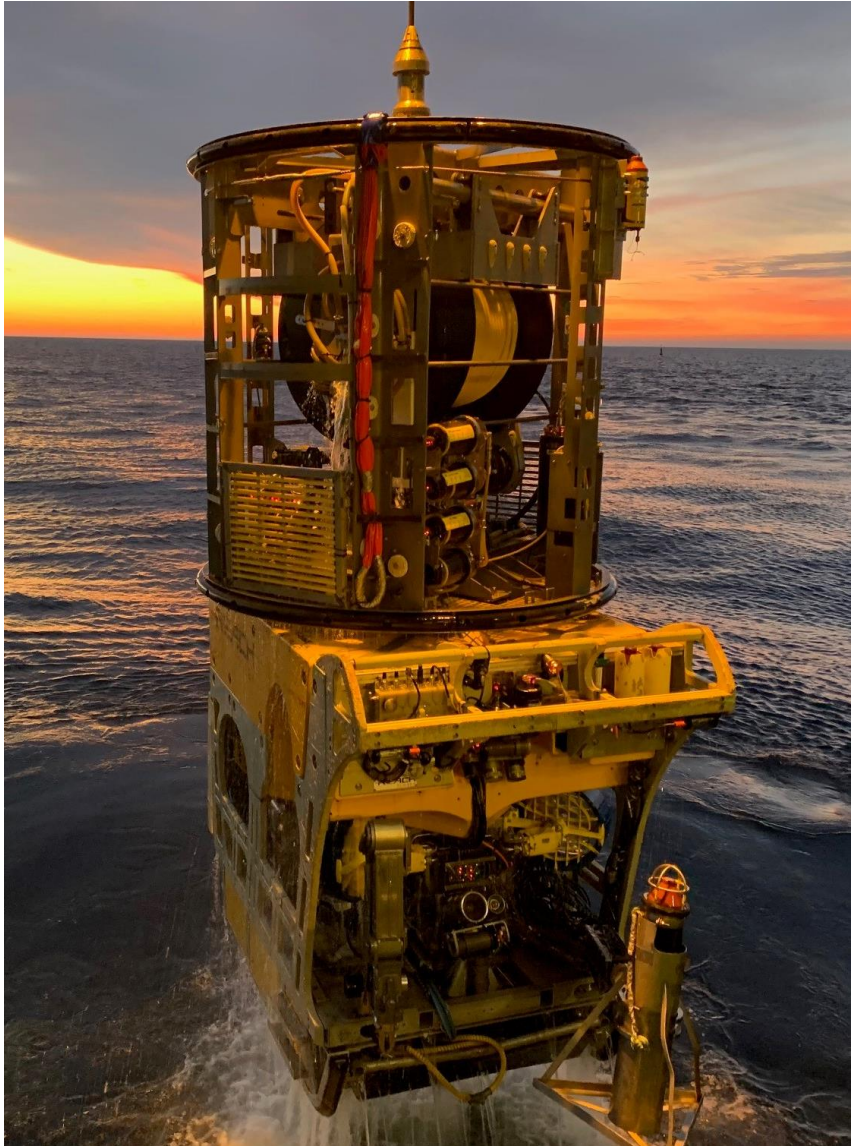
Establish renewed sustainability governance structure

Q3 - Q4

Implement Taxonomy reporting system

Q3 - Q4

Summary



We are in the sweet spot for continued growth and value creation

Proven commercial track record with strong execution

Strong market backdrop and growth momentum for revenue and earnings. Record high order backlog

Bundling our new capabilities into more value-added integrated services provides revenue and margin upside

First unmanned USVs to be launched in 2024, with significant benefits related to cost, safety and emissions

Strong financials with attractive dividend yield and disciplined approach to investments

Q&A



REACH

SUBSEA