



Q3 2021 financial results

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4 November 2021

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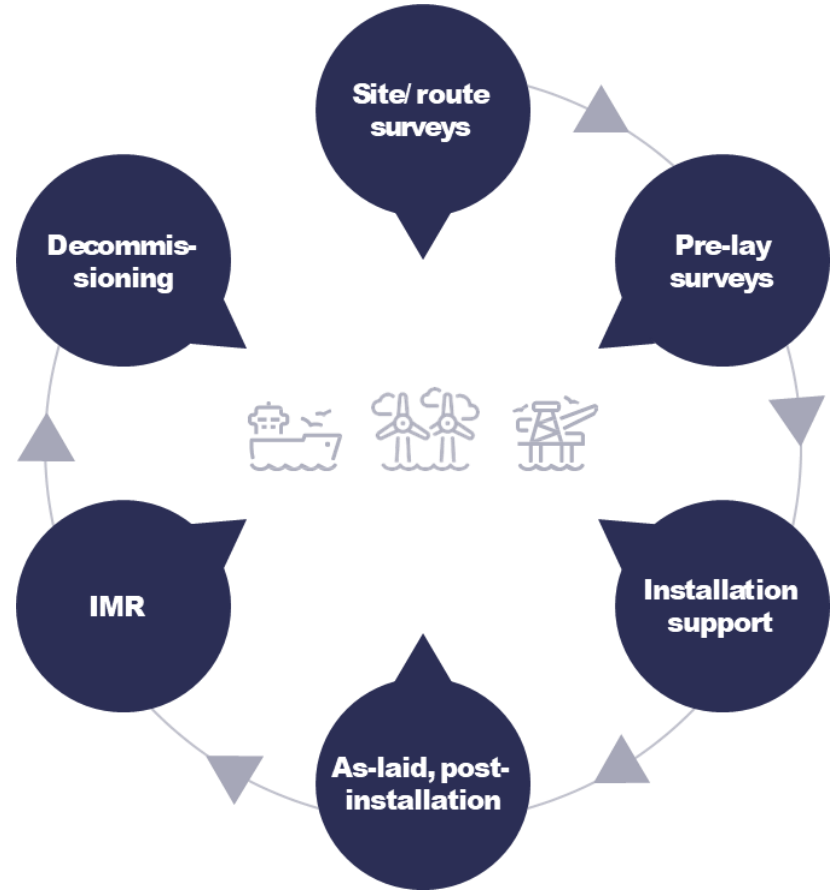
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Reach Subsea in brief

- Subsea services for all types of offshore assets through the whole lifecycle
- We provide clients with **Data** and **Solutions** for their subsurface assets
- Our services are delivered from a subsea vessel, utilizing the right technology, managed by our skilled people
- Developed for the oil & gas sector, our services are increasingly adopted by other sectors of the blue economy



Serving strong customer base across sectors

Oil & Gas

Structural decrease in new installations, but ageing installed base requires increasing maintenance

Clients transitioning to offshore wind

Offshore Wind

Structural growth market

Technology and solutions from oil and gas applicable for several parts of the value chain

Offshore Cables

Structural growth market as the world electrifies

Subsea service assets widely used for survey, installation and maintenance

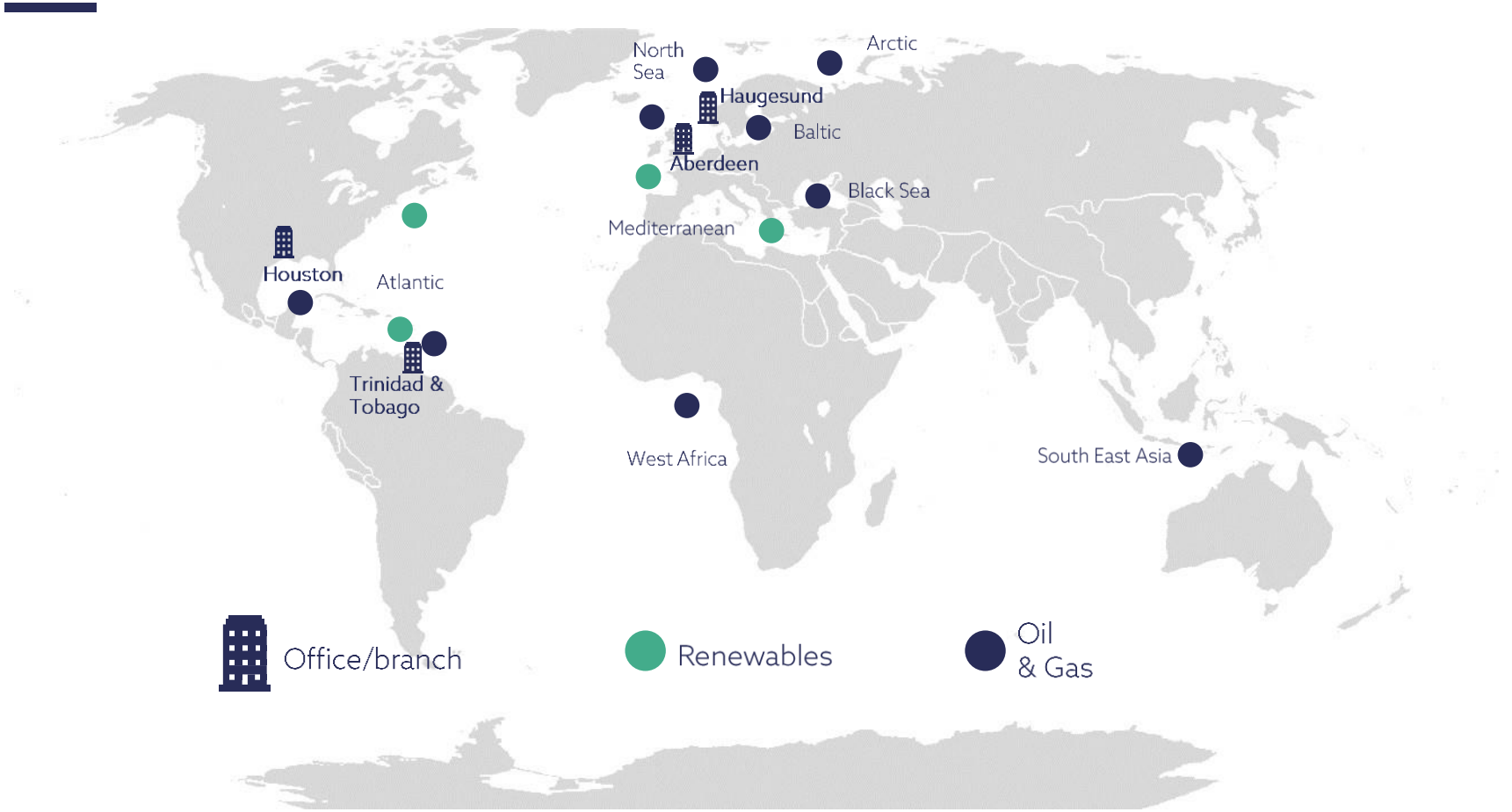
Emerging Sectors

Offshore fish farming, subsea mining, environmental surveillance

Subsea service solutions applicable in many aspects, at the right cost



Active in fast-growing markets worldwide



Q3 2021 highlights

Financial highlights

Q3 2020 in brackets

REVENUE

NOK 224 million (201 million)

EBIT

NOK 23 million (24 million)

COMPREHENSIVE INCOME

NOK 44 million (33 million)

CASH AND CASH EQUIVALENTS

NOK 98 million (78 million)

NET INTEREST-BEARING DEBT

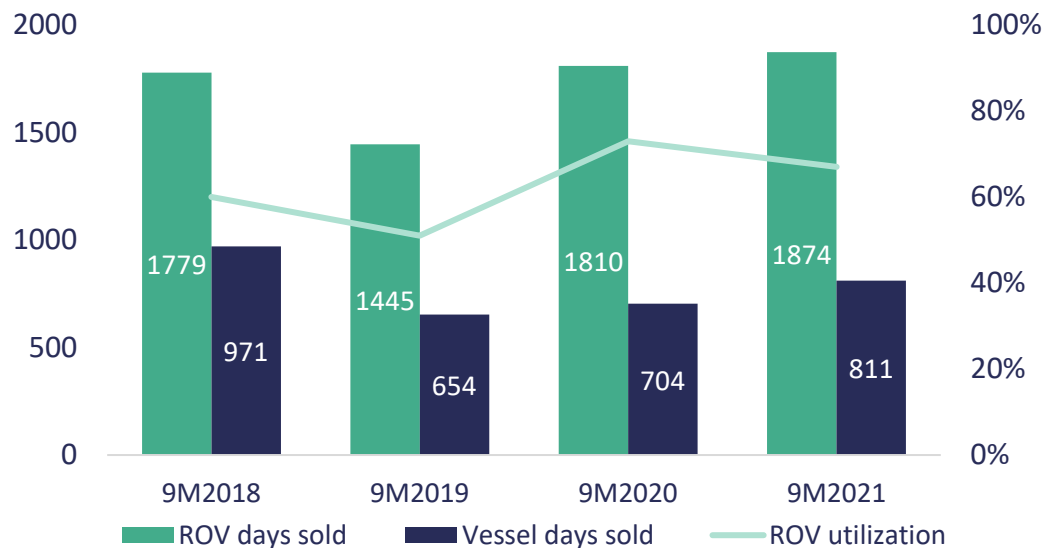
NOK -20 million (-15 million)

Operational highlights

- Excellent operational performance, zero incidents
- Good utilization of assets and resources
- High activity in renewables segment: 50% for the 9-month period
- Long-term (two-year) ROV bareboat contract concluded
- Covid-19 still gives some operational challenges and additional OPEX
- Return to Trinidad for maintenance work for BP and BHP
- Strong results and positive business outlook prompted capitalization of NOK 20 million deferred tax benefit

Operational utilization

Sold ROV and vessel days



	Q1		Q2		Q3		Year (to date)	
	2021	2020	2021	2020	2021	2020	2021	2020
Number of ROV days sold	405	254	608	734	861	822	1874	1810
Number of ROV days available	749	770	946	875	1107	838	2802	2483
Technical uptime on ROVs	98 %	99 %	99 %	99 %	100 %	99 %	99 %	99 %
Number of offshore personnel days sold	2397	2522	3121	5549	4421	5166	9939	13237
LTI's	0	0	0	0	0	0	0	0
Number of Vessel days sold	209	96	296	268	306	340	811	704

ROV utilization in Q3

77%

ROV utilization 9M

67%

Offshore mandays sold 9M

100%

Vessel utilization 9M

92%

Vessel fleet 2021



Viking Neptun



Olympic Challenger



Havila Subsea



Olympic Delta



Olympic Artemis



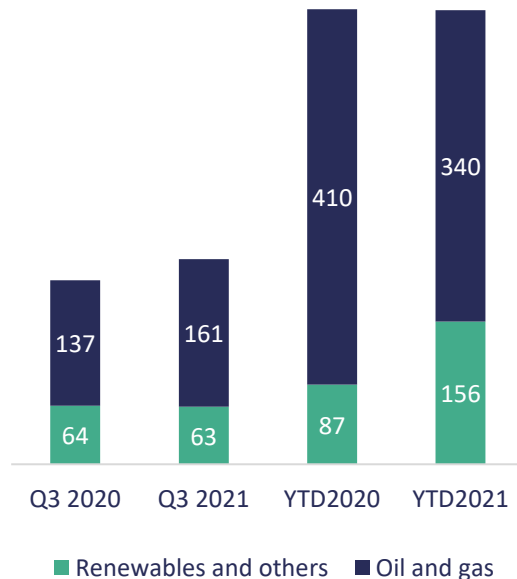
Stril Explorer

Finance

Q3 2021 key developments

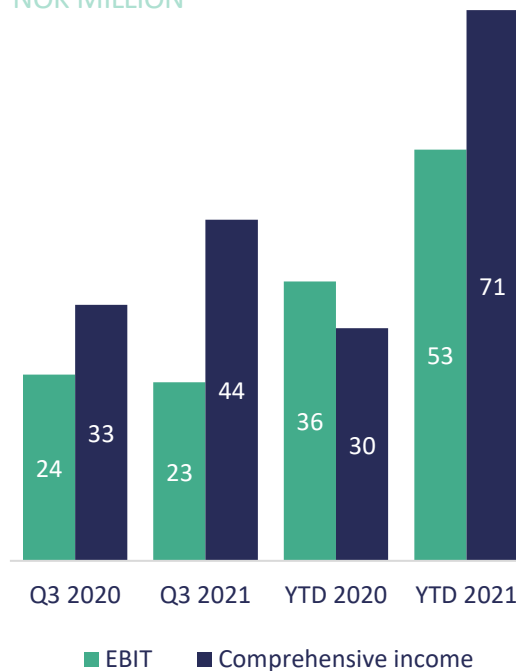
Revenue mix third quarter

NOK MILLION



Record profitability first nine months

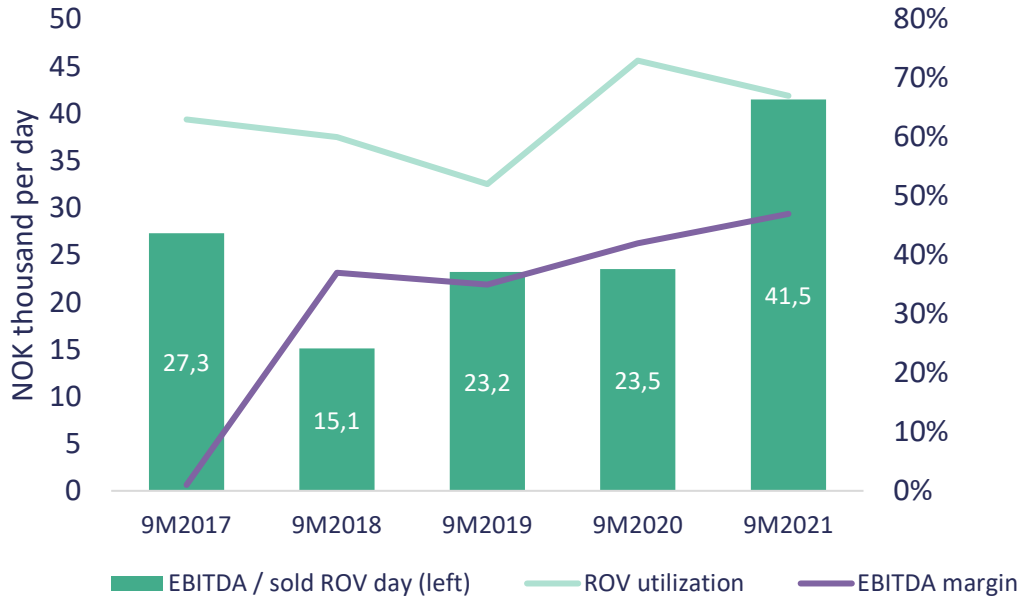
NOK MILLION



- Strong quarterly and best ever 9-months result in 2021
- Year-to-date turnover in line with last year
- Record-high result driven by higher share of complex projects and strong utilization
- Major projects in oil & gas segment in the quarter reduced renewables share

Positive trend driven by utilization and solid execution

EBITDA drivers



EBITDA driven by execution and utilization

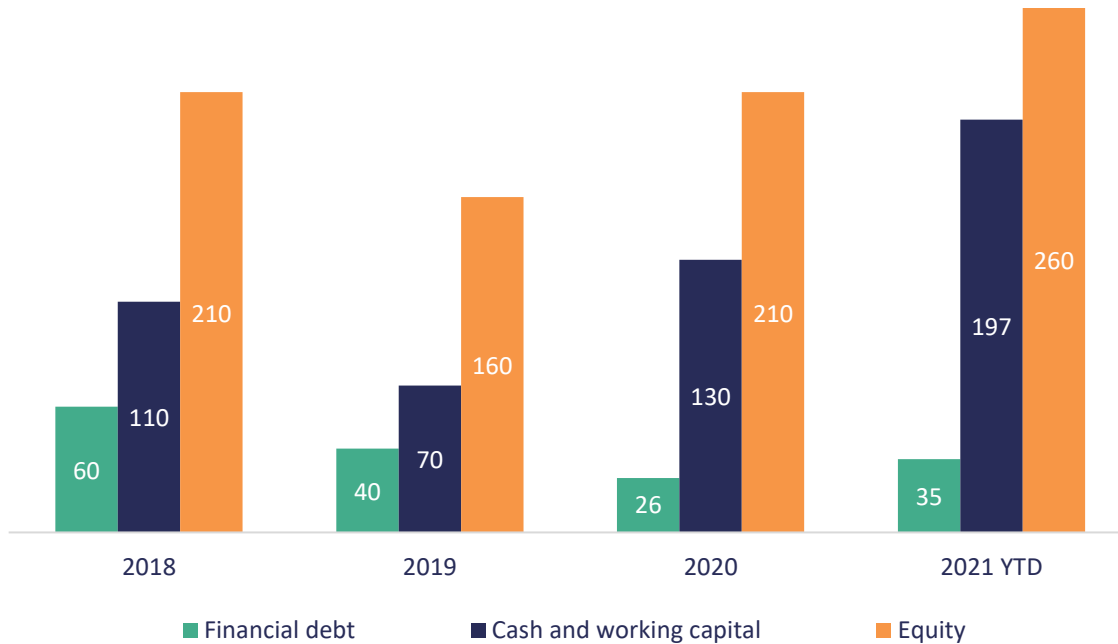
- Strong operational performance in 3Q and YTD
- High utilization for ROV and vessels, full utilization for offshore pool
- Strong project execution + high utilization = increase in EBITDA per ROV day

Note: EBITDA per sold ROV day = reported EBITDA less IFRS 16 depreciation, divided by number of sold ROV days

Positioned for growth

Solid financial position

NOK MILLION



Strong balance sheet

- Liquidity and equity positions are strong
- Delivering on dividend policy
- Positioned for Reach Remote investment

Good progress on achieving ESG targets

Environment

Employees

Responsible business

Increase activity within non-Oil&Gas segment to 50%

Ongoing

Reduce CO2 emissions compared to activity levels

Achieved

Work related sick leave at low level (less than 1.0%)

Achieved

Zero work related injuries

Achieved

Maintain customer satisfaction score at 4 and higher

Achieved

Zero major spills of hazardous materials to the sea

Achieved

Increase use of remote operations

Achieved

Implement campaign with focus on metal and physical health

Achieved

Increase percentage of female employees in offshore employment categories

Achieved

Develop REACH-ED to include e-training for suppliers

Achieved

Invest in Unmanned Surface Vessels

Ongoing

Participate in Ocean Cleanup campaign

Achieved

Further develop REACH-ED with new e-learnings

Ongoing

Maintain turnover below 8%

Achieved

Maintain technical uptime at 99% or higher

Achieved

Reach Remote

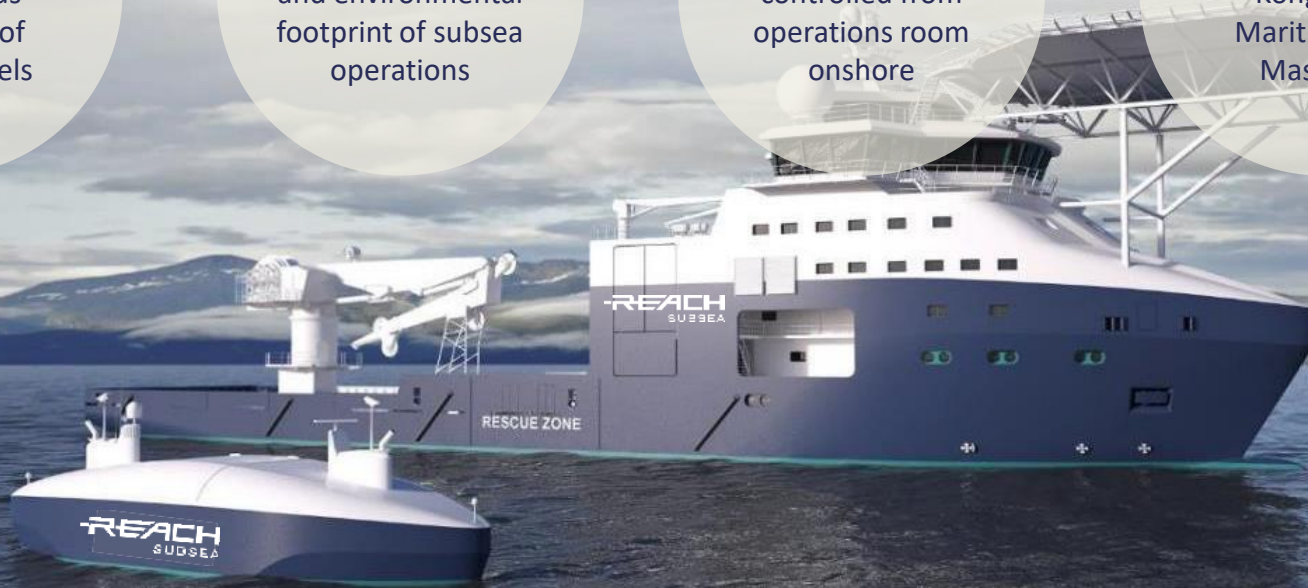
Diversifying portfolio into unmanned vessels

Innovative concept for remote and autonomous operations of subsea vessels

Dramatically lowers operational costs and environmental footprint of subsea operations

Unmanned with vessel and ROV controlled from operations room onshore

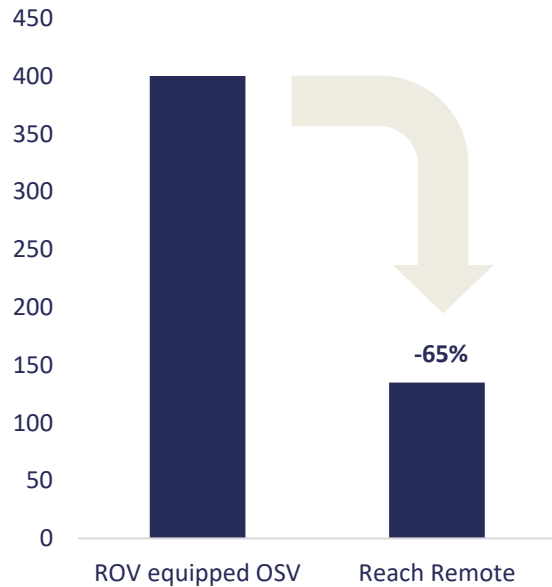
Jointly developed in cooperation with Kongsberg Maritime and Massterly



Game-changing impact on emissions and economics

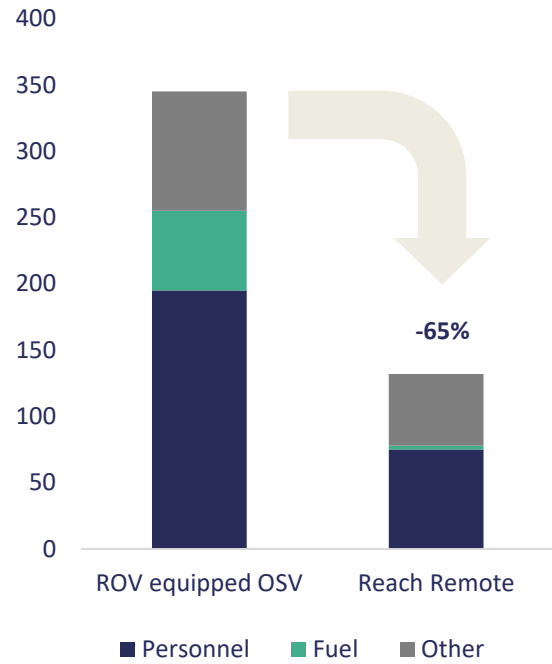
Capex

NOK MILLION



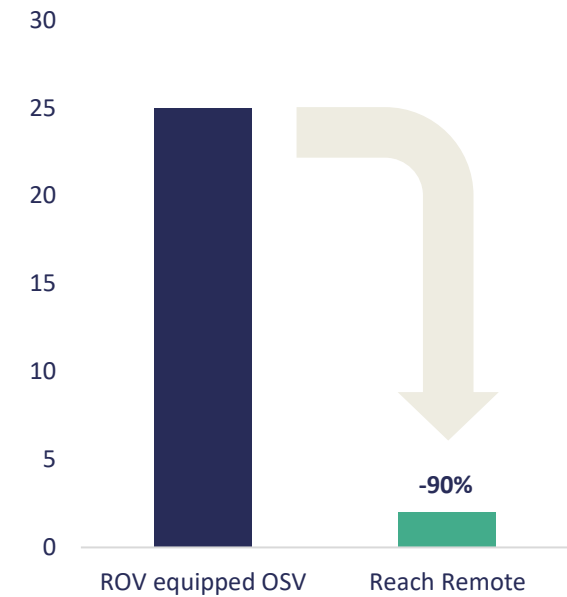
Daily operating cost

NOK '000



Daily CO₂ emissions

Tons



Note: Daily operating cost includes shipowners personnel and other costs, but excludes capital cost (i.e. daily rate for servicing cost of hardware/capex). Figures based on a typical 30-day inspection project.

Reach Remote on track for first USV delivery in 2023



- Technical supply chain comfort soon at 100%
- Positive dialogue with Maritime Regulators and Governmental bodies
- Strong client interest worldwide
- Proceeding according to latest timeframe
- Masterly on track with marine operational center in Horten
- Reach on track with remote operational center in Haugesund

Timeline



Summary

Summary and outlook



Strong results

- Sixth quarter in a row with positive results
- Best 9-month result in history – pre-tax profit of NOK 50m



Solid financial position

- Solid financial position with cash and working capital of nearly NOK 200m – almost 50% of current market cap.
- Limited long term financial debt of NOK 35m
- Robust investment and dividend capacity



Excellent operational performance

- Strong HSE record
- Satisfied clients



Well-positioned for future growth

- Capture opportunities in new geographical areas and subsea market segments
- Investments in future technologies and methods
- Opportunistic M&A agenda

The trusted data and subsea service provider for ocean-based industries

Rapidly growing ocean-based industries market

- Stable oil and gas market mid to long-term, demand for maintenance and decommissioning to accelerate
- Green energy transition creating attractive business opportunities
- New verticals emerging

Well-positioned to capture profitable growth opportunities

- Leveraging 10+ years of spotless execution and global customer network consisting of several energy supermajors
- Highly experienced management and operational team
- Digitally-enabled, cost-efficient, technology-driven services and solutions

Robust financial profile

- Solid balance sheet
- Positive cash flow and liquidity buffer
- Attractive and sustainable dividend

Creating sustainable value for all stakeholders

- Continuous operational improvements to enhance efficiency and reduce emissions
- Stringent HSEQ standards and solid safety track record
- Goal of zero harm to personnel, environment and equipment

Pursuing value accretive bolt-on acquisitions

- Exploring opportunities to deepen technology base and expand value chain
- Lean and agile organization
- Supportive majority shareholders



Q&A