



REACHSUBSEA.NO

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Reach Subsea presents a 2017 characterised by a combination of weak rates and growth.

Reach Subsea exits 2017 with healthy figures, ready to further exploit market opportunities.

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## Our Business



More on the positive side, we note improvements in margin on several projects despite the current challenging market conditions.

It's a time for sober optimism in the offshore industry as investments in both Oil and Gas and Offshore Wind are expected to increase over the coming years.

In the near future, we must relate to a spot market with very short horizons and even shorter project durations. First of all, it's necessary to pay a great deal of honour to operating personnel both internally and together with our partners who have maintained spotless operations throughout the year.

## We have managed to stay focused on operations and delivery of our services which is increasingly appreciated by both existing and new customers.

Creating growth in a market with short horizons, numerous smaller jobs and new customers requires a lot of us all. We have strengthened our engineering capacity throughout the year in line with more and more complicated assignments. Additionally, offshore manpower and shore-based employees has increased this year as we expand the number of WROV systems and ships under our control.

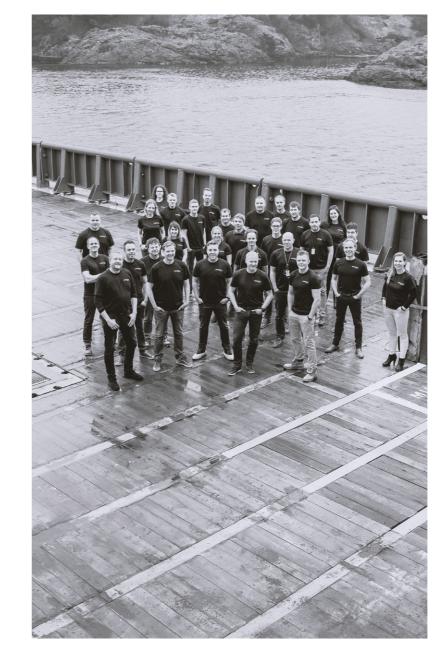
More on the positive side, we note improvements in margin on several projects despite the current challenging market conditions. Havila Subsea was mobilized with two WROVs in spring 2017 and will be in our service for the next 5 years. The team on board is well run and all systems work exceptionally well. She has performed jobs in the Black Sea and for Statoil and Wintershall in the North Sea.

Together with MMT, we have performed some of the world's most demanding survey operations. The *Stril Explorer* conducted an annual pipeline inspection for Nordstream in the Baltic which is the world's longest gas pipeline from Russia to Germany. The *Olympic Delta* was mobilized later in the summer of 2017 for route clearance in the Black Sea. A working depth of 2200m presents its challenges however, the project execution was excellent.

Our sales and tendering team have very busy days as we not only experience an increase in general requests, but also see the clear results of our good track record as we are invited to bid on larger and more advanced projects. In addition we have added *Olympic Challenger* to our fleet in 2018.

These are exciting times for the Reach team.

Jostein Alendal CEO, Reach Subsea ASA



## 2017 Team

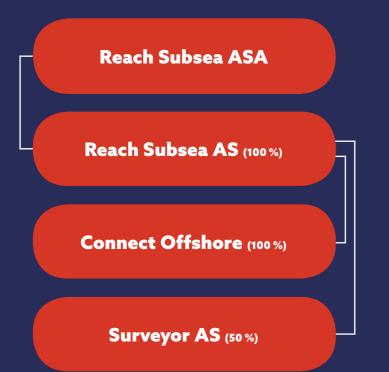
Havila Subsea was mobilised in May 2017, after which the vessel went straight to her first offshore project for the end client Petrofac with an excellent client satisfaction score.

To find out more about what we can offer, request information about our assets and operations or arrange a meeting, please don't hesitate to get in touch.

Garpeskjærveien 2 5527 Haugesund +47 40 00 77 10 post@reachsubsea.no

# **Corporate Structure**

Our vision is to be the preferred operator by those who need the best possible subsea partner, one that will always perform above expectations.







**Jostein Alendal** Managing Director

Education: Automation Engineer. Experience: Technical Manager and co-founder of DeepOcean with group responsibility of all ROV operations. Stolt Comex Seaway AS, Seateam AS and DSND.

20+ years in subsea



## Inge Grutle Chief Operations Officer

Education: Master of Science degree in Marine and Subsea Technology. Experience: IMR Engineering Manager and Business Development in DeepOcean and has experience in planning and execution of offshore and subsea operations.

12+ years in subsea

## **Bård Thuen Høgheim**

Chief Commercial Officer

Education: Master in Finance from Imperial College Business School. Experience: Project Broker in the subsea and renewables market in RS Platou and has experience in offshore industry analysis.

10+ years in offshore





## **Birgitte W. Johansen** Chief Financial Officer / HR Manager

Education: The Blue MBA and Master of Business and Economics. Experience: Account Manager in BNP Paribas, Shipping department. Analyst and Project Manager in Oceanlink Management. Relationship Manager in SpareBank 1 SR-Bank, Energy and Maritime department.

18+ years in finance



## The Vessel Fleet

## Edda Fonn

Cost effective IMR, survey and light construction vessel with long track record in the business.

50/100 Te AHC Main Crane Moonpool 700 m2 deck ROV hangar Mini-moonpool for survey Permanent full survey suite Large office facilities 1x Kystdesign supporter WROV





## **Normand Reach**

State of the art Offshore construction vessel with high crane capacity and prepared for complex offshore operations.

250 Te Crane More than 16 MW installed power Removable bulwark both aft and in front of crane 400 Te capacity in moonpool corners Helideck 26 m diameter Sufficient stability and capacity for VLS Optimized arrangement for integrated subsea operations Optimized deck structure for quick and efficient mobilisation 2x Kystdesign supporter WROVs



## **Olympic Delta**

An Inspection, Maintenance and Repair Vessel with diesel electric frequency controlled propulsion.

80 Te AHC crane Moonpool 900 m2 deck Dual ROV hangar Permanent full survey suite Large office facilities

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## Havila Subsea

Cost effective IMR, survey and light construction vessel with long track record in the business.

150T AHC Main Crane Removable bulwark on each side Moonpool in hangar, 650 m<sup>2</sup> deck Dual ROV hangar Permanent full survey suite Large office facilities Helideck 26 m diameter De-ice 2x Schilling WROVs

## **Viking Neptun**

State of the art, high capacity subsea construction vessel, prepared for flexible and cable installation and heavy lifting.

D400 Te AHC Main Crane and 100 Te AHC Auxiliary Crane Removable bulwark ICE 1B and DEICE notation 4.400 Te Carousel, 3000 Te Moonpool Helideck for Sikorsky S92 Optimized stability and capacity for VLS (SWL 600 Te) Anti-heeling system (3 pumps each 2.200 m³/h) 2600 m² steel deck 1x Kystdesign supporter WROV and 1x constructor WROV





## Olympic Challenger

Light Construction / ROV Support Vessel designed with focus on good sea keeping abilities and excellent station keeping performances.

250 Te AHC Main Crane Moonpool 1000 m2 deck Dual WROV hangar Permanent full survey suite Large office facilities



## **Stril Explorer**

Fully integrated survey vessel with light construction capabilities.

## DP II

ROV hangar for 1 WROV systems 1 Surveyor ROV system 50 t offshore crane Large Office and accommodation facilities 70 berths 450 m2 deck 1x Kystdesign supporter WROV and 1x Surveyor Interceptor



The Reach Subsea Group ("Reach Subsea", "REACH" or "the Group")'s business concept is to offer subsea services as subcontractor and/or directly to end clients, based out of our head office in Haugesund.

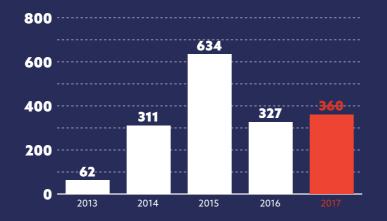
## **Business concept**

The core business of the Group is based on modern, high spec Work ROVs operated by highly qualified offshore personnel, and supported by our competent onshore engineering resources.

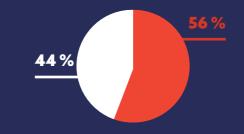
As a platform for performing the subsea services, the company aim to utilize modern and highly specified subsea vessels, which is reflected in the vessels chartered in from various ship owners.

The Group's objective is to be a preferred subsea partner and full-service provider of subsea operations for clients, among others by having high focus on safety, environment, financial solidity and profitability. Contracts in the oil & gas, renewables, and utilities sectors are being targeted, securing cash flow and laying the foundation for prudently growing the fleet, asset base and organisation.

## Total turnover Million NOK



## Equity share 2017



## Total balance sheet Million NOK



## EBITDA for the year Million NOK



## 2017 highlight review

REACH had per 31 December 2017 ten WROV-systems in operation in addition to "Surveyor Interceptor", owned by a joint venture between Reach Subsea and MMT Sweden AB (MMT). During 2017, the fleet has been increased by four WROVs, accomplished through charterin agreements with limited risk exposure for Reach Subsea. All ROV systems are mobilised on board first class subsea vessels. During first half 2018 a second Surveyor ROV will be ready for offshore projects, "Surveyor II".

REACH started 2017 with two vessels in operation, equipped with our WROV-systems and offshore personnel; *Normand Reach* and *Edda Fonn*. Further, we provided ROV equipment, personnel, tooling and engineering for *Viking Neptun* and *Stril Explorer* operations.

Overall, our six WROVs as well as the innovative survey ROV, Surveyor Interceptor, obtained a utilization during the year of 58 % of available days.

The contract visibility and order backlog were continuous low in 2017 due to a market characterized by oversupply and low rates in most segments and regions, much similar to 2016. Our close cooperation with MMT Sweden AB ("MMT") was an important factor in securing business, as the two companies together have built a strong track record in the survey, light construction and IMR (Inspection, maintenance and repair) market. Included in the cooperation agreement are joint projects related to the vessel spreads (vessel/WROV/survey equipment) *Edda Fonn, Stril Explorer, Havila Subsea* and *Olympic Delta. Havila Subsea* and *Olympic Delta* were added to the cooperation fleet in 2017 and are jointly marketed to both parties' clients.

Offshore operations performed by the Reach Subsea spreads received high client scores in all segments and on all sectors. Our high attention to HSEQ is illustrated by the fact that we have had no serious accidents or incidents since commencement of offshore operations in 2013.

## Edda Fonn

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REACH has *Edda Fonn*, a purpose built ROV/Survey vessel, on a charter from Østensjø Rederi until December 2018. The charter agreement was renegotiated and prolonged in 2017 with limited risk for Reach Subsea. The vessel is utilized for Reach Subsea's own offshore operations in close cooperation with MMT.

**Normand Reach** 

REACH vessel Normand Reach is

equipped with 2\*Reach Subsea WROVs

and personnel. In June 2016, the charter

*Reach* was restructured from a firm 365

commitment for the vessel Normand

days per year ending mid 2019 (plus

firm charter commitment period for

2016 ended in September and Reach

vessel for 180 days in 2017, 180 days in

2018 and 100 days in 2019. The charter

option periods were cancelled. Reach

premium) as well as issued new shares

Subsea paid a termination fee (cash

to Solstad as compensation for the

new improved rate structure in 2016.

As part of the agreement both Solstad

and Reach Subsea may find work for the

vessel, resulting in Solstad entering into

a contract with McDermott in Australia

covered. Reach Subsea provided WROV

for 120 days in 2017 and thus Reach

Subsea's 2017 commitment being

services onboard the vessel during

the contract, consisting of WROVs

and tooling including crew. Utilisation

lower than expected as start up for the

McDermott contract was postponed

from April to July, leaving limited time

work for the vessel/WROV spread.

during the high season to obtain further

for the two WROVs was somewhat

rate was reduced to current market

level, and charter guarantees and

Subsea is committed to utilise the

options) to a flexible model where the

Edda Fonn started the year in the Mediterranean and spent the rest of the year in Northern Europe. The vessel had satisfactory utilisation, with a majority of the projects within survey as well as light construction mainly for end clients in the oil and gas sector.

Edda Fonn continues to receive strong scores on client satisfaction reviews from end users of the vessel. This is a result of an experienced marine crew provided by Østensjø Rederi combined with Reach Subsea's own, highly professional ROV crew. In addition, the survey team from MMT has shown excellent performance. End clients for the Edda Fonn projects in 2017 included MMT, NDE, Dong, Nordstream, Perenco and Total.

## Stril Explorer

REACH provided ROV services consisting of 1 WROV and offshore personnel to the vessel Stril Explorer in 2017. Further, our innovative survey ROV jointly owned by Reach Subsea and MMT, the Surveyor Interceptor, is currently mobilised onboard. Stril Explorer is a survey vessel on a charter contract from Simon Møkster Shipping to Reach Subsea's JV-partner MMT. Projects performed by the Stril Explorer spread are to a large extent ROV/Survey work handled as a cooperation between Reach Subsea and MMT, where Reach Subsea is responsible for ROV operations.

The vessel was in 2017 mostly located in the Baltic area working for clients in both the oil & gas and the renewables market. The Surveyor Interceptor was utilised for pipeline survey for Nord Stream's gas line project from Vyborg in Russia to Greifswald in Germany. The survey data were of excellent quality. Utilisation on the WROV onboard was lower than expected due to the structure and scope of the contracts for the vessel.



## Viking Neptun

REACH has two WROVs and delivers all ROV-services onboard *Viking Neptun*, a construction vessel owned by Eidesvik Offshore. The vessel has performed very well with excellent feedback reports from end clients.

Viking Neptun started the year finishing projects for Technip in South East Asia followed by a transit back to Europe. The vessel was operated by Eidesvik Offshore most of the year, however, Reach Subsea executed a successful project in the North Sea in the third quarter for Wintershall. Viking Neptun started a walk to work (W2W) contract between Eidesvik and Awden in October. The contract between Eidesvik and Awden does not include WROV services, leaving the WROVs onboard idle until May 2018.

## Havila Subsea

REACH mobilised two new vessels during 2017. Havila Subsea was mobilized early May and went directly on her first job. The vessel is equipped with two chartered-in WROVs and offshore personnel from Reach Subsea's offshore pool. Havila Subsea had high utilization in May and June and performance proved to meet our clients' high expectations. Havila Subsea worked on the Black Sea MAP project in the third quarter, using the Surveyor Interceptor and the WROVs. The project was a huge success for our end client, obtaining remarkable information about the Black Sea documented by images and film from antique sunk vessels and other items on the sea bed. Havila Subsea worked in the spot market in the fourth guarter, primarily within the oil and gas sector for clients such as Petrofac, Nexen, Ineos, OMM, Total and Repsol.

## **Olympic Delta**

REACH mobilised Olympic Delta in 3Q 2017 together with cooperation partner MMT. The vessel is on a contract between MMT and owner Olympic Shipping and is scheduled for projects under a cooperation agreement between Reach Subsea and MMT. Olympic Delta is equipped with two chartered-in WROVs and offshore personnel from Reach Subsea's offshore pool. The vessel had full utilisation on a contract with Allseas in the Black Sea lasting throughout March 2018.

## **Annual HSEQ Report**

In 2017 we continued to further develop our HSEQ Management System, mainly by adapting to the new ISO 9001:2015 standard and the IOGP (International Oil and Gas Producers) standards for HSE and Quality Management. Recertification towards ISO 9001:2015 was achieved on target in December 2017. Our management system is an essential tool in our day-to-day management of new and existing projects. We have continuous focus on improving our processes, in order for us to remain flexible and still obtain high HSEQ standards when taking on new projects within short timeframes. Employees and management actively report non-conformances and improvement proposals, which is systematically followed up under careful monitoring by the HSEQ department.

## **Risk Management**

Expanding our Client base also has affected the QHSE management system, as our national and international Clients have diverse and demanding requests. By enforcing a comprehensive risk management process on executive level as well as in all projects, we have been able to manage operational, commercial and HSE risks effectively. Risk Assessments are performed in accordance with ISO 31000 and DNV Recommended Practice.

## **Employee Involvement & Competence**

Employees are actively involved in day-to-day HSEQ activities, e.g. participating in risk assessments, HSEQ meetings, audits, inspections and the Working Environment Committee. The Committee meets 4 times a year to review HSEQ results, discuss and agree on HSEQ improvement areas. All employees are provided with HSEQ training, adjusted to their respective work tasks and adjacent risk exposure. Managing personnel onshore and offshore are gathered once a year for sharing lessons learned, discuss and agree on strategies for the upcoming year. The HSEQ competence of all personnel are monitored and controlled.

## **HSEQ Strategy & Objectives**

HSEQ strategy, objectives and activities are outlined in the annual HSEQ improvement plan, including the audit program, management activity, training, HSEQ inspections and campaigns. HSEQ results are monitored and reported both weekly, monthly and quarterly.

The Management Team performs management review quarterly, and the Board review: HSEQ results monthly.

The HSEQ department provides advise and support to all business processes, including safety inspections, inductions and audits.



Our goal of achieving at least 95 % customer satisfaction has been met, and the general feedback from our clients has been very good.



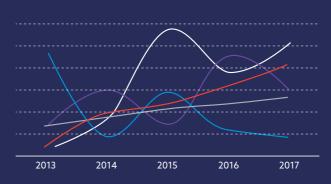
Sickness absence has remained relatively stable throughout the recent years and was 0.9 % for 2017.

### Man Hours

## Incident Reports

- Recordable Incidents
- Sick Leave
- Female Employees

### HSEQ Trends

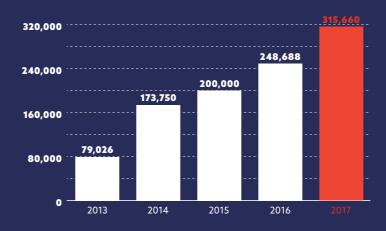


## HSEQ Results

The HSEQ results for 2017 has been positive, with 0 Lost Time Incidents and no major incidents or injuries, even though the amount of man-hours has increased. There has been a significant increase in reporting of safety observations, both negative and positive.

We believe this is a result of an open and just dialogue between management and employees, as well as between the Client and its contractors.

## **Total Man Hours**





### Environmental Management

Our target is 0 spill to the environment. Reach Subsea works systematically to avoid undesirable impact on the environment, and emphasise the use of environmental friendly solutions, both technically and operationally. We choose modern assets, and vessels preferably with CLEAN design notation.

Together with our partners we have chaired environmental friendly initiatives, e.g. by reducing the use of fuel and choosing economic transit speed and using onshore power when possible, as well as choosing video conference in favour of longer travels.

Our ROV systems are systematically maintained and thoroughly checked prior to each dive, to avoid the risk for undesired spill. We have performed substitution analysis of all our chemicals, to make sure we have chosen the most health- and environmental friendly substance. Any impact on the environment is reported and followed up to prevent recurrence.

We will continue to further develop how we work as a team and to ensure our performance always meets the highest HSEQ standards, even when flexibility and short timeframes are demanded.

## HSEQ Reporting Trend 2017



## **Reach Subsea ASA share information**

REACH Subsea ASA is listed on the Oslo Stock Exchange. The Company had per 31 December 2017 issued 143 239 525 shares, of which the majority is owned by Norwegian shareholders.

## A successful private placement was conducted in the first quarter 2017. The total number of shares issued after the transaction is 143,239,525 each with a nominal value of NOK 1,00 per share.

No dividend was paid based on the financial year 2016. The Board of Directors intend to propose that no dividends will be paid for the financial year 2017. Capital will be used for investments as well as working capital in 2018.

The Board of Directors has decided on a new dividend policy, with effect from the financial year 2018, stating that the company aim to distribute a dividend of around 50 % of adjusted net profit. Adjusted net profit is defined as reported net profit, adjusted for amortized termination fee<sup>1</sup>. The Group consists of three companies; Reach Subsea ASA and the fully owned subsidiaries Reach Subsea AS and Connect Offshore AS. The main activity of the Group is conducted in Reach Subsea AS. Connect Offshore AS provides hired offshore personnel to Reach Subsea and other clients.

In addition, Reach Subsea AS holds 50 % of the shares in Surveyor AS, where MMT owns the remaining 50 %. Surveyor AS' purpose is to own the Surveyor Interceptor as well as holding the rights for the first five Surveyor Interceptor deliveries from Kystdesign AS (main manufacturer based in Haugesund). In December 2017 a second Surveyor Interceptor was delivered, and will perform sea testing in the first and second quarter of 2018 before it is ready for offshore projects. <sup>1</sup>EBITDA before amortization of termination fee recognizes the effect of renegotiated vessel charter rates for *Edda Fonn* and *Normand Reach*. As part of the restructuring of charter commitments in June 2016 a termination fee of NOK 76 million was paid to Østensjø and Solstad. The termination fee has been capitalized and will be amortized over the rest of the charter party periods. This termination fee occurs as an amortized pre-payment in the operating cost, although it has no cash effect. EBITDA will during the amortization period be split in two; before and after amortization of termination fee.

## **Investor relations**

REACH essentially follows the recommendation for reporting of IR-information issued by the Oslo Stock Exchange and publishes all the news releases on www.newsweb.no, a service provided by the Oslo Stock Exchange.

It is in Reach Subsea's own interest that financial analysis of the highest possible quality is published by the analyst community. All analysts are treated equally at all times regardless of their recommendations and views on the Reach Subsea share. An overview of analysts covering the share can be found at www.reachsubsea.com/investors/shareinfo.

REACH makes every effort to ensure that accurate, relevant and timely information is disclosed about the Group's performance and results in order to maintain confidence in the capital market. Market information is primarily given on a quarterly basis through financial statements. In addition, presentations are made to partners, lenders and investors regularly and upon request.

Starting in 2018, Reach Subsea is taking measures to improve the content and frequency of information to its investors. Our financial reports will include further financial details than before, aimed at improving the transparency of our business. This was implemented from the 4Q2017 report. Furthermore, Reach Subsea started releasing monthly operating statistics no later than 15 days after the end of each month. The first update was released on 15 March 2018 and contains operating statistics for January and February 2018. The operating statistics will also be included in the financial reports.

IFRS 16 Leases is a new accounting standard that is mandatory from 1 January 2019 (see note 1 for further details). However, Reach Subsea has decided to early implement the standard with effect from 1 January 2018, which means that the 1Q2018 report will be published using the new standard. Initial calculations indicate an increase in recognised assets and liabilities of NOK 150-200 million as almost all operating leases are capitalised. Furthermore, the new standard will have a positive effect on EBITDA, but a fairly neutral effect on profit before tax.

## **Corporate Governance**

The Group has a Corporate Governance Policy based on strategic goals and expectations from the stock exchange as well as the capital markets. Reach Subsea adheres to the Norwegian Code of Practice for Corporate Governance and presents a separate chapter elaborating the Corporate Governance report in the Annual Report.

## **Corporate, Social Responsibility**

Reach Subsea takes a proactive stance to safeguard and integrate the consideration of human rights, labour rights and social conditions. Four key areas within CSR form basis for our CSR-policy:

Human Resources: Maintain an organisation with high ethical standards and values set into practice and defined via the Code of conduct, HR Manual, Personnel handbook and internal and external training as well as team building activities. Examples of 2016 team-building sessions have been sailing, strategy session (Management and Board of Directors) and Supervisor seminar (offshore supervisors). All employees in Reach Subsea have the same rights and possibilities regardless of gender, background, religion, nationality or disability. Recruitment processes do not exclude any applicant based on these issues.

Team-building sessions in 2017 include surfing, social gatherings, strategy session (Management and Board of Directors), yearly kick-off (onshore employees) and Supervisor seminar (offshore supervisors, project managers, management, HR, HSEQ).

All employees in Reach Subsea have the same rights and possibilities regardless of gender, background, religion, nationality or disability. Recruitment processes do not exclude any applicant based on these issues.

Environment: Maintain focus on HSEQ, extended use of video-conferencing, further develop evaluation criteria for suppliers such as ship owners and transportation. Reach Subsea works actively to ensure that we always follow rules and regulations and that all employees have an environmentally friendly attitude. Society: Aim to be an attractive and professional employer by following Norwegian legislation and stay updated on rules concerning offshore and onshore employees in an international environment, contribute to anticorruption and fraud-prevention by having good routines for electing suppliers and agents. Further, Reach Subsea believes in competence Sharing and contributes to projects in the region and innovation of subsea assets such as the Surveyor Interceptor.

Financial: Live up to the established Corporate Governance policy, reduce risk and secure the Group's financial strength. Reach Subsea endeavours a high level of reporting to shareholders and analysts. Reach Subsea works against corruption, money laundering and fraud. Invoices and payments are always confirmed by at least two persons and the use of agents is limited, close to nothing. Reach Subsea, a relatively small organisation with a simple legal structure, is quite transparent when it comes to the flow of money.

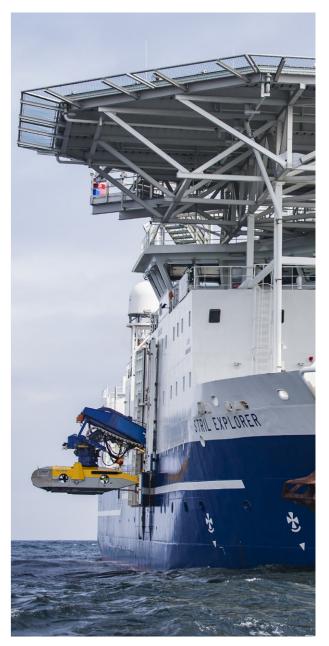
## **Risk Factors**

The Group is exposed to commercial, operational and financial risk by the nature of the business. Freight rates, currency exchange rates and interest rates may impact the value of the Group's assets, liabilities and future cash flows. To reduce and manage these risk factors management regularly reviews and reassesses the main market risks. Whenever a major risk factor is identified, action to reduce the specific threat is considered. The Board conducts a SWOT (strengths, weaknesses, opportunities and threats) analysis as part of their yearly strategy meeting in order to be prepared for current and future risk factors. Technological innovation occurs as an important factor, which the Group mitigates by holding a strong focus on the matter by participating on conferences and discussing with suppliers and clients.

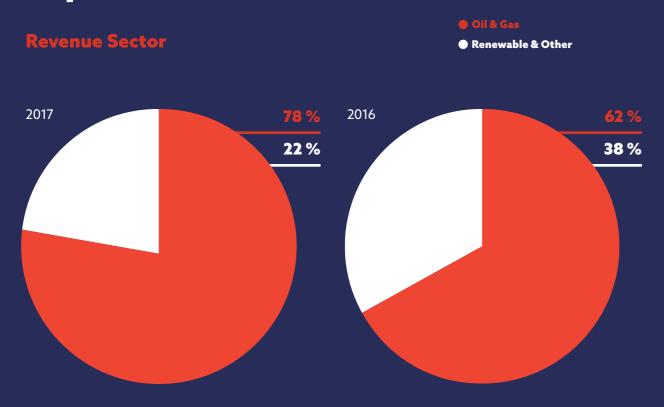
The Group is exposed to interest rate risk and exchange rate risk through financing and contracts with clients. The management is continuously considering hedging and other risk reducing methods as well as aiming to have expenses and income in the same currency. The Group has no major loan instalments or maturities the next five years. No uncovered need for financing has been recognised in the near future. The Group's liquidity situation as per today (April 2018) is strong. Long lead time in payments from clients has increased the working capital requirement.

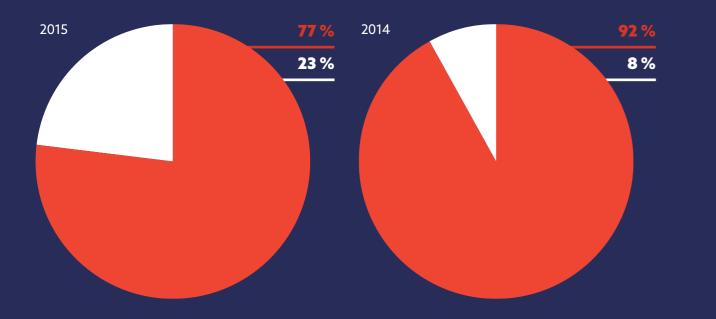
The Board emphasizes that there is considerable uncertainty about future events, especially concerned the subsea market development. Market- and operational risk is related to changes in demand for and prices of services provided by the Group, and potential adverse effects of the provision of such services.

The Group continually evaluates measures to reduce risk exposure as mentioned above. Since 2014, the oil price has significantly reduced and market volatility has increased. This has resulted in increased uncertainty in the oil and gas sector, which affects the Group and counterparties. Handling of such risks has become increasingly important. Risk factors are further described in the notes.



Stril Explorer





## **The Annual Results**

Pursuant to Section 3-3a of the Norwegian Accounting Act, the Board of Directors confirm that the financial statements have been prepared under the assumption of going concern and that this assumption was realistic at the date of signing of the accounts. The assumptions are based on the Group's Business plan and are further described under the "Outlook and expectations for 2018" chapter.

Revenue for the full year 2017 was NOK 360.2 million (NOK 327.5 million in 2016). Weaker rates reduced the revenue per vessel spread, however the fleet was increased by two vessels as from May and August 2017 respectively.

Operating result (EBIT) for 2017 was NOK -27.5 million (NOK -14.3 million in 2016). Amortisation of termination fee of NOK 28.5 million (NOK 14.5 million in 2016), was the key reason for the reduction. Though the operating cost was higher, the fixed part of the cost, and thus the risk, is substantially reduced compared to 2016. Having a market regulated cost base has been essential in obtaining new contracts for the vessels.

The rental cost for the four WROVs onboard *Havila Subsea* and *Olympic Delta* occurs as operating expense (included in EBITDA), in contrast to the cost for the existing six owned/financially leased WROVs occurring in the accounts as depreciation and interest expense. EBITDA before amortization of termination fee was as per 3Q2016 established as a quarterly financial reporting measure to illustrate earnings before interest, tax, depreciation, general amortization and amortization of the termination fee (restructuring, no cash effect). EBITDA before amortization of termination fee for 2017 was NOK 26.7 million compared to NOK 25.0 million for 2016.

As part of the restructuring of charter commitments a termination fee of NOK 76 million to Østensjø Rederi and Solstad Offshore was paid in 2Q2016. The termination fee has been capitalized and is amortized over the rest of the charter party periods. As per year end 2017 remaining capitalized termination fee amounts to NOK 33 million (NOK 61.5 million in 2016) of which NOK 11 million (NOK 33.0 million in 2016) is classified as a long-term receivable with the remaining NOK 22 million (NOK 28.5 million in 2016) classified as a current receivable.

The Group presents revenues, operating result and EBITDA before amortization of termination fee for its two main segments; Oil & Gas and Renewable/Other. Oil & Gas entails revenues from survey, IMR and light construction projects where the end client is an oil & gas company. Renewable/Other entails revenues from survey, IMR and light construction projects where the end client is a nonoil & gas company (typically a company in the renewable energy sector). For 2017, Oil & Gas revenues constituted 78 % while Renewable/ Other constituted 22 % of total revenues. By comparison, for 2016 Oil & Gas revenues were 62 % while Renewable/Other constituted 38 % of total revenues.

Total current assets at the end of the year were NOK 263.0 million (NOK 135.2 million in 2016), of which cash and cash equivalents amounted to NOK 99.0 million (30.6 million). Receivables were NOK 142.1 million (76.2 million) and short-term portion of termination fee, that will be amortized over the next year (non-cash effect), is NOK 22 million (NOK 28.5 million). Total non-interest bearing current liabilities were NOK 106.9 million (NOK 50.4 million), leaving a net working capital of NOK 35.2 million (NOK 25.8 million).

The net cash flow from operating activities for the full year 2017 was positive NOK 19.0 million (NOK 2.1 million in 2016). Furthermore, the capital increase of NOK 85.9 million in 1Q2017 contributed to a strong liquidity position at the end of the year.

Cash flows used by investing activities was NOK 12.1 million in 2017, which is mainly related to the two new subsea spreads mobilized during the second quarter.

The Group's equity as of 31st December 2017 is NOK 218.1 million, which represents 56.0 % of the total balance sheet. Reach Subsea has no major debt maturities for 2018 and onwards. Committed future capital expenditures related to Surveyor Interceptor 2 amounts to NOK 11 million (in January 2018).

## Outlook and expectation for 2018

REACH's strategy is to be a full-service provider within subsea service. The Group's Management and Board have extensive and long experience in the segment.

## News after year end

REACH and MMT Sweden's successful co-operation has resulted in a new frame agreement with Statoil covering both survey and light construction for the next three years. The frame agreement is call-off based, which means that Statoil can award contracts for survey and light construction projects in the North Sea on an as needed basis. As part of the frame agreement, MMT has in co-operation with Reach Subsea been awarded a call off with Statoil for survey and light construction work offshore Norway. The value of the contract is confidential. The work was performed with the subsea vessel *Havila Subsea* from early February until late March. The frame agreement and the associated awarded work is of great strategic importance for both MMT and Reach Subsea. The two companies have worked jointly together since 2013 and have gradually increased their market share within the segment of survey and light construction with the aim of being a key supplier for the major clients. Furthermore, MMT and Reach Subsea have in recent years made large investments in this segment, developing a professional and experienced personnel base and building a modern fleet of vessels and equipment in order to be prepared for this project.

REACH was in January awarded a contract by BP for use of the vessel Normand Reach on the Mungo field in the North Sea. The value of the contract is confidential between the parties. Normand Reach will be used on the walk-towork project with expected start-up early May. The 12-week contract has options to extend if required.

REACH opened an office in Houston in January 2018 as part of our organic growth strategy to penetrate other markets. The Houston office will focus on upcoming project opportunities in the Gulf of Mexico and West-Africa. Reach Subsea has been in advanced discussions with several major oil companies in Houston, and is optimistic about new contract opportunities for 2018 work. The first project in the region was conducted in March with use of the vessel Tidewater Enabler with Shell as end client. Vessel and equipment was hired in for the specific project.

REACH entered into an agreement in March with Olympic Subsea for use of the subsea vessel *Olympic Challenger* for 2 years, with an option to extend for 1 year. The commercial terms of the charter agreement are confidential between the parties, but the agreement is structured in a way that enables Reach to offer a competitive subsea service to our clients.

The vessel has two ROVs mobilised onboard, which Reach Subsea will lease initially. Thus, investments associated with this expansionary move are limited at the outset. Reach Subsea mobilised the vessel in April 2018 and will use the vessel on own projects within IMR and light construction within the oil & gas and renewables sectors. This subsea spread is well suited for our core focus markets, and has a good fit with the tenders we currently have outstanding.

REACH purchased two new WROVs, already mobilised onboard the vessel *Havila Subsea*. The WROVs are financed with a 5 years bank loan on market terms. The WROVs were, before the purchase, hired from Tidewater/ROVOP, leaving our WROV pool size unchanged.

REACH has further entered into short- and medium-term contracts for the vessels for the first half 2018. See further details under «Vessel Update» and «Outlook» as well as in press releases and quarterly reports.

## **Vessel update**

Edda Fonn has one WROV onboard and had low utilisation the first two months of 2018 due to a planned docking in February. Thereafter the spread has had high utilisation with current order book expected to last through May. As from June the vessel will be traded in the spot market.

Stril Explorer with the WROV and Surveyor Interceptor mobilised on-board has had high utilisation on projects handled by MMT Sweden so far in 2018, which is expected to continue through August/September.

Viking Neptun is on a "Walk to work" contract between Eidesvik and an end client without using the WROVs. This gives no utilisation for the equipment for 1Q2018 and early 2Q2018. The vessel is expected to be ready for the subsea season during May 2018.

Normand Reach has 180 days in 2018 and 100 days in 2019 charter commitment remaining, which is at competitive chartering rates with a profit share to the shipowner. The contract with BP mentioned under "News after quarter end" covers about half the charter commitment in 2018. The vessel performed two projects in March followed by some idle time in April.

Havila Subsea started working for Statoil in February and has had some utilisation in March. Utilisation in 2Q2018 is expected to be high for the spread, which is currently working for Wintershall on the Maria-field.

Olympic Delta started the Allseas project in the Black Sea early August 2017. Work beyond the firm scope of the contract gradually increased until project demobilisation in March 2018. The vessel is scheduled for contracts lasting through May 2018 and will thereafter be traded in the spot marked.

Olympic Challenger was mobilised and ready for work in April 2018. The vessel is scheduled for contracts lasting through May 2018 and will thereafter be traded in the spot marked.

## **Other business**

Reach Subsea performed a project for Seabox using the vessel *Normand Vision* in February. In March the vessel *Tidewater Enabler* was mobilised for the first Houston/Trinidad based project for Reach Subsea. The end client was a large oil company. These operations were executed with hired in equipment.

## Outlook

REACH currently markets and operates seven subsea spreads (vessel, ROVs, and personnel) alone or together with partners, of which five entails spreads where Reach Subsea has little or no vessel commitment (cooperation agreement with shipowner, or "pay as you earn" charter structures). *Normand Reach*, has a fixed charter commitment of 180 days in 2018, of which half is covered by the BP Mungo contract, and 100 days in 2019, at a rate level that gives the company a competitive cost base.

The combination of a lean and agile organization, and the attractive cost structure of our seven subsea spreads, gives Reach Subsea a flexible and competitive cost base tailored to cope with continued weak markets. Given Reach Subsea's strong operational track record and high utilisation of vessels and assets compared to our competitors, we are well positioned for profitable growth.

The subsea industry is still characterised by oversupply of tonnage and equipment, resulting in a market with tough competition and pressured rate levels. There are some signs of improved visibility in terms of a generally higher tender activity, and the gradual occurrence of some longer-term tenders.

With a strong balance sheet, coupled with a flexible business model, the company aim to exploit attractive growth opportunities we currently see in the market.

## **Parent Company economy**

Reach Subsea ASA serves as a holding company for the Group. The Board proposes the following distribution of the parent company results: Transferred from retained earnings: NOK -37,9 million, ref "Parent Company economy".

On the Board of Reach Subsea ASA - Haugesund 26th April 2018

Board member

nnes Lie

mileli des **Anders Onarheim** Sverre B. Mikkelsen Board member

Chairman of the Board

Tantha Kold Bakker Martha Kold Bakkevig **Jostein Alendal** 

Merete Haugli Board member Board member

Managing Director

## Statement by the Board of Directors and Managing Director

We hereby confirm that, to the best understanding, the Annual Accounts for the period 1st January to 31st December 2017 have been prepared in compliance with applicable accounting standards; and that the information in the accounts offers a true and fair view of the Group's and the parent company's assets, liabilities, financial standing and overall performance. We further confirm that the Annual Report provides a true and fair view of the development, earnings and standing of the Group and the parent company; and sets out most important risk factors and uncertainties facing the Group.

On the Board of Reach Subsea ASA - Haugesund 26th April 2018

Kåre Johannes Lie

hille 6 box Sverre B. Mikkelsen

**Anders Onarheim** Board member Board member

Chairman of the Board

Merete Haugli Board member

Martha Kold Bakkevig

**Jostein Alendal** 

Managing Director

## **The Board** of Directors

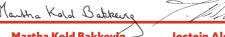
## Anders Onarheim Board member

Anders Onarheim holds an MBA from Washington University of St. Louis. He has broad experience from Capital Markets, both in Norway and internationally. He holds a wide range of board positions, most recently as Chairman of North Energy and board member of BW LPG.



## **Martha Kold Bakkevig** Board member

Martha Kold Bakkevig holds a PhD (dr. scient.) from the Norwegian School of Science and Technology and a PhD (dr. oecon.) from The Norwegian Business School BI. Bakkevig has broad experience in management, strategy and business development. Her board experience is wide-ranging and she has held board positions in over 15 different offshore and knowledge based firms from 2000 till today.



Board member





Kåre Johannes Lie holds a Master of Science in Naval Architecture and Marine Engineering from NTNU. He is the founder of DeepOcean and has held Director positions for Stolt Nielsen Seaway and Acergy Subsea 7.

## Sverre B. Mikkelsen Board member

Mr. Mikkelsen has a bachelor degree in Business Administration. He has more than 30 year experience in the upstream business. He has, among others, held positions as an ROV and Survey Operation Manager, Finance and Administration Director and Managing Director for Stolt Comex Seaway. These were followed by the position as Managing Director for Subsea Offshore. He is currently working as a consultant for a major oil company.





Merete Haugli has experience as a board member from a number of companies, most recently at Farstad Shipping ASA, Lorentzen & Stemoco AS and Norwegian Property ASA. She has held several senior positions. She was previously section chief in the Oslo Police, responsible for the economic crime section. She has education from Bankakademiet and Norwegian School of Management (BI)

Corporate Governance (CG) in Reach Subsea ASA shall increase trust towards the company and contribute to optimal value creation over time. The objective of corporate governance is to regulate the division of roles between shareholders, the Board and executive management more comprehensively than is required by legislation.

## **Implementation & Reporting on Corporate Governance**

## plementation & Regulations

Reach Subsea ASA's ("Reach Subsea" or "the company") Board of Directors (the "Board") has the ultimate responsibility for ensuring that the company practices good corporate governance and has thus prepared and approved the company's policy for corporate governance. The company, through its Board and executive management, carries out an annual review of its principles for corporate governance. Reach Subsea is a Norwegian public limited company listed on the Oslo Stock Exchange (Oslo Børs). The Norwegian Accounting Act includes provisions on corporate governance at Section 3-3b which impose a duty on the company to issue an annual statement on its principles and practice for corporate governance. These provisions also stipulate minimum requirements for the content of this report.

The Norwegian Corporate Governance Board (NCGB) has issued the Norwegian Code of Practice for Corporate Governance (the "Code"). Adherence to the Code is based on the "comply or explain" principle, which means that a company must comply with the recommendations of the Code or explain why it has chosen an alternative approach to specific recommendations. The Code was last revised 30th October 2014. The Oslo Stock Exchange's Continuous Obligations for listed companies pt. 7 requires publicly listed companies to publish an annual statement of their policy on corporate governance in accordance with the Code in force at the time. The Continuing Obligations of listed companies are available on www.oslobors.no Reach Subsea complies with the Norwegian Accounting Act § 3-3b and the

Confidence in Reach Subsea as a company and in its business activities as a whole is essential for the company's continuing competitiveness. The company aims to maintain high ethical standards in its business concept and relations with customers, suppliers and employees. The company has not yet fully established their own guidelines for Corporate Social Responsibility as recommended in the Code.

## **Business activity**

The company's business objective is, as set out in its articles of association §1, to provide engineering, construction and related services to the offshore energy industry, shipping and other transport operations through ownership and / or operation, participation in such activity by other companies, and related activities.

## The board establishes the Group's overall goals and strategy.

The main goal and strategy for the company is to become a full service provider within the subsea sector.

## Equity and dividend

## Equity

The Board aims to maintain a satisfactory equity ratio in the company in light of the company's goals, strategy and risk profile, thereby ensuring that there is an appropriate balance between equity and other sources of financing. The Board regularly assesses the company's capital requirements.

## Dividend

The company's objective is to generate a return for its shareholders through dividends and increases in the share price that is at least in line with the return available on similar investment opportunities of comparable risk. Board has decided on a new dividend policy, with effect from the financial year 2018, stating that the company aim to distribute a dividend of around 50 % of adjusted net profit. Adjusted net profit is defined as reported net profit, adjusted for amortized termination fee.

## Authorizations to the Board

The Board will in the outset not propose that authorizations to increase the share capital and to buy own shares are granted for periods longer than until the next Annual General Meeting of the company. The Board will only propose authorizations with specific purposes and each proposed purpose will be treated as a matter for the Annual General Meeting. As per 31 December 2017, the Board had authorization to increase the share capital with NOK 3.886.875. The authorization was limited to defined purposes and expires 30th June 2018. The Board does not hold any rights to purchase own shares.

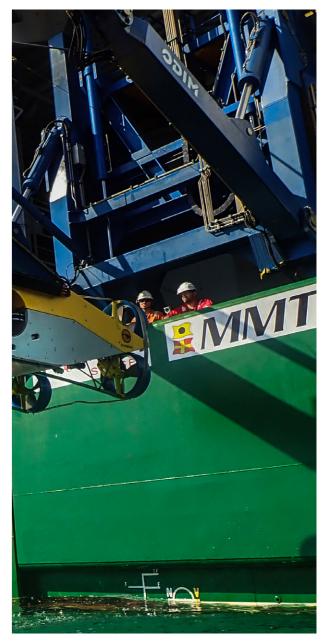
## Equal treatment of shareholders and transactions with related parties

The company has one class of shares with equal rights. At capital increases where existing shareholders' preferential rights are waived, this shall be justified. By waiver of rights based on authorizations, the reason for the waiver shall be stated in the press release/ announcement in connection with the capital increase.

In the event that the Board is granted authorizations to buy own shares and decides to use this authorization, the transactions will be carried out through the stock exchange or at prevailing stock exchange prices if carried out in any other way.

Any transactions, agreements or arrangements between the company and its shareholders, members of the Board, members of the executive management team or close associates of any such parties shall only be entered into as part of the ordinary course of business and on arm's length market terms. All such transactions shall comply with the procedures set out in the Norwegian Public Limited Liability Companies Act or similar provisions, as applicable. The Board shall arrange for a valuation to be obtained from an independent third party unless the transaction, agreement or arrangement in question must be considered to be immaterial. The company's financial statements shall provide further information about transactions with related parties.

Board members and members of the executive management team shall immediately notify the Board if they have any material direct or indirect interest in any transaction entered into by the Company.



Havila Subsea

## Transfer of shares

The Shares are freely transferable. The Company's Articles of Association do not contain any provisions imposing limitations on the ownership of the Shares and there are no limitations under Norwegian law on the rights of non-residents or foreign owners to hold or vote for the Shares.

## **The General Meeting**

## The annual general meeting of Reach Subsea ASA

The annual general meeting ("AGM") is the company's highest authority. The Board strives to ensure that the AGM is an effective forum for communication between the shareholders and the Board, and encourages shareholders to participate in the meeting.

## **Preparations for the AGM**

The Annual General Meeting is normally held before 31st May every year and at least by 30 June, which is the latest date permitted by company law.

The notice calling the AGM is made available on the company's website, www.reachsubsea.no and sent to shareholders no later than 21 days prior to the meeting, as recommended by the Code. The same notice period applies for extraordinary meetings.

The notices calling the general meetings shall provide information on the procedures shareholders must observe in order to participate in and vote at the general meeting.

The notice will also set out:

- The procedure for representation at the meeting through a proxy, including a form to appoint a proxy, to allow for shareholders who are unable to attend in person will be able to vote by proxy and
- The right for shareholders to propose resolutions in respect of matters to be dealt with by the general meeting.

The Company shall appoint one person that can vote for the shareholders as a proxy. The company's articles of association stipulate that the supporting documents dealing with matters to be considered by the AGM can be made available on the company's website rather than being sent to shareholders by post. However, shareholders are still entitled to receive the documents by post upon request if they so wish. The supporting documentation provides all the necessary information for shareholders to form a view on the matters to be considered. The date of the next AGM is included in the company's financial calendar, as described in "Information and communication" below.

## Featured Project #1

Vessel

Client

Normand Reach

Solstad Offshore

July - October 2017

Water depth

**End Client** 

McDermott

Period

250 m



## Australian adventure

Reach Subsea delivered all ROV and tooling services for the installation and hookup work executed with Normand Reach on the Ichthys field at a location about 220 km offshore Western Australia. Comprehensive planning and preparations was made for operations "far away" and over 20,000 manhours was spent keeping the two work ROV's running for 24 hours/day for this relatively intensive installation campaign. The mixed crew of our personnel and local operators worked exceptionally well as a team and overcame all challenges given by the high sea currents in the area. Working with McDermott on one of the world's largest subsea gas field developments, has given us a unique experience in the region.



Browse Basin, Western Australia



## **Normand Reach**

## Agenda and conduct of the AGM

The Board decides the agenda for the AGM and the agenda shall be described in the notice. The main agenda items are determined by the requirements of the Public Limited Liability Companies Act § 5-6 and Article 5 of the articles of association of Reach Subsea ASA.

The Board may propose a person independent of the company and the Board to chair the general meetings, ensuring that the AGM has an independent chairperson in accordance with the recommendations of the Code.

Members of the Board Nomination Committee and Auditors are present at the annual general meeting, but normally the full Board has not participated. Matters on the agenda have so far not created a need for this. The chairman of the Board and the Managing Director are always present to answer questions.

The AGM minutes are published by issuing a stock exchange announcement, and are also made available on the company's website at www.reachsubsea.no

## Nomination committee

Reach Subsea has a nomination committee consisting of three members elected for a period of 2 years, according to section 3 of the company's articles of association.

The following three members form the nomination committee:

- Rune Lande (Chairman)
- Harald Eikesdal
- Rachid Bendriss

Pursuant to section 6 of the articles of associations, the nomination committee shall propose board member candidates to the general meeting in connection with notices thereof. The nomination committee shall also make proposal for the remuneration of the Board.

## The board composition and independence

The company does not have a corporate assembly. The Board of Reach Subsea is appointed by the general meeting. According to section 3 of the company's articles of association, the Board shall consist of 3 to 9 members.

The Board has the requisite competency to independently evaluate the cases presented by the management as well as the company's operations, and function well as a body of colleagues.

The members of the Board represent varied and broad experience from relevant industries and areas of technical specialty, and the members bring experience from both Norwegian and international companies. More information about the board members expertise and background, as well as their holdings of shares in the company can be found on the company's website www.reachsubsea.no

The Board does not include any members from the company's executive management team and all the members are considered independent of the company's material business contacts. 60 % of the members of the Board are considered independent of the company's main shareholders.

## Featured Project #2



MMT Sweden AB

Havila Subsea

**End Client** 

Vessel

Client

Black Sea MAP

Period

August - September 2017

Water depth

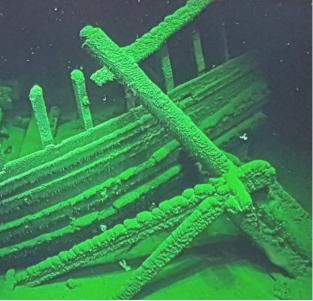
2000 m

Never before have the Bulgarian waters of the Black Sea been investigated on this scale. Maritime archaeology and marine geophysics worked together recording, dating and understanding the submerged cultural heritage of Bulgaria, contributing to mankind's knowledge of the pre-historian historic environmental record of human activity in this region. Our Surveyor ROV showed its full capacity by mapping large areas at a record braking speed and the data quality of the wreck findings are of a quality never seen before.





## Havila Subsea



## Archaeological survey in the Black Sea

## The work of the board of directors

The Board prepares an annual plan for its work with special emphasis on goals, strategy and implementation. The Board's primary responsibilities are:

- Participating in the development and approval of the company's strategy,
- · Performing necessary monitoring functions and
- Acting as an advisory body for the Executive Management Team.

Its duties are not static, and the focus will depend on the company's ongoing needs. The Board is also responsible for ensuring that the operation of the company is in compliance with the company's values and ethical guidelines. The chairman of the Board is responsible for ensuring that the Board's work is performed in an effective and correct manner.

The Board shall ensure that the company has a good management with clear internal distribution of responsibilities and duties. The CEO is responsible for the executive management and day-today operations of the company. Further details on the duties of the Board are included in the instructions to the Board.

All members of the Board receive information about the company's operational and financial development on a monthly basis. The company's strategies shall regularly be subject to review and evaluation by the Board. The Board evaluates its work on an annual basis.

The Board of the Company has appointed an audit committee consisting of two Board members. The Board may from to time also appoint other subcommittees, as deemed necessary or appropriate.

## **Risk management** and internal control

The Board shall seek to ensure that the company has sound internal control and systems for risk management that are appropriate in relation to the extent and nature of the company's activities. The internal control and systems include the company's values and guidelines for ethics and corporate governance.

The Board shall ensure that the company's internal control comprises guidelines, processes, duties, conduct and other matters that:

- · Facilitate targeted and effective operational arrangements for the company and also make it possible to manage commercial risk, operational risk, the risk of reaching applicable legislation and regulations as well as all other forms of risk that may be material for achieving the company's commercial objectives;
- Contribute to ensuring the quality of internal and external reporting; and
- Contribute to ensuring that the company operates in accordance with the relevant legislation and regulations as well as with its internal guidelines for its activities, including the company's ethical guidelines and corporate values.

The Board shall form its own opinion on the company's internal controls, based on the information presented to the Board. Reporting by executive management to the Board shall be prepared in a format that gives a balanced presentation of all risks of material significance, and of how the internal control system handles these risks.

## **Project #3**

Featured

## Vessel

Edda Fonn Client

MMT Sweden AB

**End Client** 

Medgaz

Period

February - March 2017

## Water depth

2155 m



## **Perenco Pipeline survey**

The offshore section of the Medgaz pipeline system is 210 kilometres from Algeria across the Mediterranean Sea to southern Spain in a maximum water depth of 2155 m. Inspection of the Medgaz pipe is considered to be one of the most challenging in the world due to depth and current. This was the first major pipeline survey done under our joint venture agreement with MMT. The joint team and crew onboard Edda Fonn didn't fail and we could deliver the processed data and reports well within time limits.







## **Risk management and** internal control - continued

The Board has approved routines for internal control and risk management. The objective for the company's risk management and internal control is to manage, rather than eliminate, exposure to risks related to the successful conduct of the company's business and to support the quality of its financial reporting. Effective risk management and good internal control contribute to securing shareholders' investment in the company and the company's assets.

The Board shall carry out an annual review of the company's most important areas of exposure to risk and its internal control arrangements, and provide an account in the annual report of the main features of the Company's internal control and risk management systems as they relate to the company's financial reporting.

Within risk management and internal control, the audit committee's duties and responsibilities include:

- Monitoring the financial reporting process, focusing on the following main areas:
- Changes in accounting principles
- Critical accounting estimates or judgments
- Material adjustments to the accounts requested or suggested by the statutory auditor
- Areas where there is a difference of opinion between the management and the statutory auditor
- Monitoring the effectiveness of the company's financial reporting processes, internal control, and internal audit where applicable, and risk management systems.
- Monitoring the statutory audit of the annual accounts.
- Establishing and evaluating procedures for the correct handling and registering of complaints relating to financial reporting, accounting, internal control and statutory audit.

## Board Compensation

The general meeting annually determines the Board's remuneration, based on proposal by the nomination committee. Remuneration of board members shall be reasonable and based on the Board's responsibilities, work, time invested and the complexity of the enterprise. The compensation shall be a fixed annual amount. The chairman of the Board may receive a higher compensation than the other members. The Board shall be informed if individual board members perform other tasks for the company than exercising their role as board members. Work in subcommittees may be compensated in addition to the remuneration received for board membership. This will be specified in the Annual Report.

The company's annual accounts provide information about the Board's compensation.

## Featured **Project #4**

## Vessel

Olympic Delta

## Client

Allseas

**End Client** 

Turkstream / South Stream

## Period

August 2017 - March 2018

## Water depth

2200 m

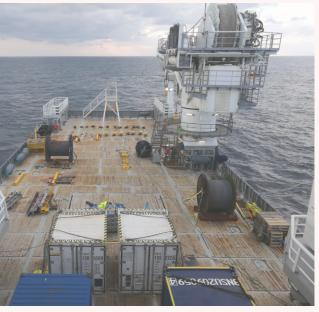
## Survey and light construction

When installed, Turkstream will cross the Black Sea and connect the large gas reserves in Russia to the Turkish gas transportation network. By far one of the most challenging projects done together with MMT. Performing UXO survey and route clearance in water depth of 2200 m with accuracy as expected in 100 m is a real technical challenge. The performance delivered by our joint teams was impressive and a total of 430 kilometres of pipe route in Turkish waters was inspected.





## **Olympic Delta**



Reach Subsea | Annual Report 2017

## Featured **Project #5**

## **Compensation to** executive management

The Board decides the salary and other compensation to the CEO, however so that any compensation linked to the value of the company's shares shall be approved by the general meeting in accordance with the Norwegian Public Limited Companies Act. The CEO's salary and bonus shall be determined on the basis of an evaluation with emphasis on the following factors: financial results, business development, employee and customer satisfaction. Any fringe benefits shall be in line with market practice, and should not be substantial in relation to the CEO's basic salary.

The Board annually carries out an assessment of the salary and other remuneration to the CEO. The company's annual accounts provide information about salary and other compensation to the CEO and the executive management team.

The CEO determines the remuneration of executive employees based on guidelines for the remuneration prepared by the Board. The guidelines lay down the main principles for the company's management remuneration policy. The salary levels should not be of a size that could harm the company's reputation, or above the norm in comparable companies. The salary levels should, however, ensure that the company can attract and retain executive employees with the desired expertise and experience.

## Information and communication

Reach Subsea maintains a proactive dialogue with analysts, investors and other stakeholders of the company. The company strives to continuously publish relevant information to the market in a timely, effective and non-discriminatory manner, and has a clear goal to attract both Norwegian and foreign investors and to promote higher stock liquidity. Emphasis is placed on ensuring that the shareholders receive identical and simultaneous information.

## All stock exchange announcements are made available on the Oslo Stock Exchange website, www.newsweb.no as well as the company's website, www.reachsubsea.no

The announcements are also distributed to news agencies and other online services.

Reach Subsea publishes its preliminary annual accounts by the end of February and the complete annual report, including approved and final annual accounts and the Board of Directors report, is available no later than 30 April each year as required by the Securities Trading Act.

The company's financial calendar for the coming year is published as a stock exchange announcement and made available on the company's website no later than 31 December each year, in accordance with the continuing obligations for companies listed at the Oslo Stock Exchange.

Reach Subsea ASA intends to hold open presentations in connection with the publication of the company's results. At the presentations, the executive management review and comment on the published results, market conditions and the company's future prospects.

The company's management gives high priority to communication with the investor market. Individual meetings are organized for major investors, investment managers and analysts. The company also attends investor conferences. The Board has issued guidelines for the investor relations function of the company, including authorized spokespersons of the company.

## Vessel Stril Explorer

Client

MMT Sweden AB

**End Client** 

Nord Stream

Period

April - September 2017

## Water Depth

100 m

The two 1224 kilometre offshore pipelines in the Baltic Sea are the most direct connection between the vast gas reserves in Russia and energy markets in the European Union. The annual inspection of the offshore pipes is a demanding task which requires a seamless production from data collection, processing and final reporting. The second major pipeline survey done under our joint venture agreement with MMT and the crews onboard the Stril Explorer delivered both on quality and within the timeframes.





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## Survey for Norstream in the Baltic Sea

## **Take-overs**

It is not considered necessary to develop explicit guidelines for how Reach Subsea will act in a takeover bid of the actions described above. The Board supports the recommendation on this issue.

## Auditor

## Reach Subsea is audited by PricewaterhouseCoopers in Stavanger, Norway.

Each year the auditor present to the Board a plan for the audit work and confirm that the auditor satisfies established requirements as to independence and objectivity.

The auditor shall be present at Board meetings where the annual accounts are on the agenda. Whenever necessary, the Board shall meet with the auditor to review the auditor's view on the company's accounting principles, risk areas, internal control routines etc. At least one time per year, the Board and the auditor shall meet without the presence of anyone from the executive management. The use of the auditor as a financial advisor to the company should be sought limited to cases where such use of the auditor does not have the ability to affect or question the auditors' independence and objectiveness as auditor for the company. Only the company's CEO and/or CFO shall have the authority to enter into agreements in respect of such counselling assignments.

At the Annual General Meeting, the Board shall present a review of the auditor's compensation as paid for auditory work required by law and remuneration associated with other assignments.

In connection with the auditor's presentation to the Board of the annual work plan, the Board should specifically consider if the auditor to a satisfactory degree also carries out a control function. The Board shall arrange for the auditor to attend General Meetings as and where appropriate.

## **Profit & Loss**

## **Consolidated statement of comprehensive income**

(NOK 1000)
Continuing operations
Revenues
Operating income, in total
Operating expenses
Procurement expenses
Depreciation
Personnel expenses
Amortized termination fee
Other operating expenses
Operating cost, in total
Operating result
Financial income and Financial expenses
Interest income
Interest expense
Other financial items
Finance income - net
Share of profit of investments accounted for using the equity method
Profit (loss) before taxes
Taxes
Profit (loss) for the year
Other comprehensive income:
Items that may be subsequently reclassified to profit or loss
Total comprehensive income for the year
Profit attributable to:
Owners of the Company
Earnings (loss) per share
Diluted result (loss) per share

NOTES	2016	2017	
5	327,493	360,155	
	327,493	360,155	
	(200,744)	(206,676)	
13	(24,814)	(25,719)	
7	(68,428)	(81,512)	
	(14,529)	(28,471)	
6, 7	(33,258)	(45,264)	
5	(341,772)	(387,642)	
	(14,279)	(27,486)	
8	235	84	
8	(5,584)	(3,466)	
	(2,028)	1,708	
	(7,376)	(1,674)	
12	(1,557)	(1,604)	
	(23,212)	(30,764)	
9	-	-	
	(23,212)	(30,764)	
	(23,212)	(30,764)	
16	(23,212)	(30,764)	
10	(0.28)	(0.22)	
10	(0.28)	(0.22)	

## **Financial Position**

## **Consolidated statement of financial position**

(NOK 1000)	2017	2016	NOTES
Assets			
Non-current assets			
Property, plant and equipment	101,796	116,916	13
Investments	5,168	5,272	12
Capitalised termination fee	11,000	33,000	14
Deferred tax asset	8,161	8,161	9
Non-current assets, in total	126,126	163,349	
Current assets			
Inventories	-	-	
Trade receivables	114,469	67,422	14, 19
Other current receivables	27,616	8,761	
Capitalised termination fee	22,000	28,471	14, 25
Cash and cash equivalents	98,954	30,586	15
Total current assets	263,038	135,240	
Total assets	389,164	298,590	
Equity and liabilities			
Equity			
Share capital	143,240	91,241	16
Share premium	114,813	80,919	
Other equity	(39,975)	(9,211)	
Equity, in total	218,077	162,949	
Non-current liabilities			
Interest-bearing debt	42,919	64,227	20
Non-current liabilities, in total	42,919	64,227	
Current liabilities			
Trade payables	75,472	30,954	18, 19
Taxes, payables	-	-	9
Public duties	4,643	4,069	18
Interest-bearing debt short-term	21,250	21,000	20
Other current liabilities	26,804	15,390	18, 20, 22
Total current liabilities	128,169	71,414	
Total equity and liabilities	389,164	298,590	

## Cashflow

## Consolidated statement of cash flow

(NOK 1000)	2017	2016	NOTES
Operations			
Operating result	(27,486)	(14,279)	
Paid taxes	-	-	9
Depreciation and amortisation	54,190	39,343	
Change in trade debtors	(47,046)	(567)	
Change in trade creditors	44,518	(9,309)	
Change in other provision	(5,160)	(13,652)	
Share option cost employees	-	604	
Net cash flow from operating activities (1)	19,015	2,140	
Investments			
Purchase of fixed assets	(10,600)	(1,314)	13
Investment in associated companies	(1,500)	-	
Net cash flow used in investments (2)	(12,100)	(1,314)	
Financing			
Proceeds from issuance of ordinary shares	85,892	8,113	
Net financial items paid	(3,382)	(5,348)	
Repayment of interest bearing debt	(21,058)	(27,374)	
Net cash flow from financing activities (3)	61,452	(24,609)	

Net cash flow for the year (1+2+3)
Cash and cash equivalents 1/1
Cash and cash equivalents 31/12

(23,783)	68,367
54,370	30,586
30,586	98,954

The notes on page 44 to 75 are an integral part of these financial statements.

## Equity

## **Consolidated statement** of changes in equity

or changes in equity						
(NOK 1000)	Share capital	Share premium	Other reserves	Retained earnings	Total	NOTES
Equity 1 January 2017	91,241	80,919	3,523	(12,733)	162,949	
Profit for the year				(30,764)	(30,764)	
Other comprehensive income for the year				-	-	
Total comprehensive income for the year	-	-	-	(30,764)	(30,764)	
Proceeds from shares issued	51,998	38,999	-	-	90,997	
Share issue cost		(5,105)			(5,105)	
Equity 31 December 2017	143,240	114,813	3,523	(43,497)	218,077	
Equity 1 January 2016	76,241	67,806	2,315	7,816	154,177	
Profit for the year				(23,212)	(23,212)	
Other comprehensive income for the year				-	-	
Total comprehensive income for the year	-	-	-	(23,212)	(23,212)	
Fair value of share options	-	-	604	-	604	
Proceeds from shares issued	15,000	15,000	-	-	30,000	
Share issue cost		(1,887)			(1,887)	
Equity 31 December 2016	91,241	80,919	3,523	(12,733)	162,949	

Other Equity

## Haugesund 26th April 2018

**Anders Onarheim** Kåre Johannes Lie Chairman of the Board Board member

Board member

Tautha Kold Bakkerre

Merete Haugli Board member

Martha Kold Bakkevig

Notes

## Note 1 **General Information**

Reach Subsea ASA is the parent company in the Group and is domiciled in Norway, with office address Garpeskjærvegen 2, 5527 Haugesund. The company's consolidated financial statements for the 2017 financial year covers Reach Subsea ASA and its subsidiaries.

## Note 2 Summary of significant accounting policies

## **Basis of preparation**

## New and amended standards adopted by the Group

## A. NEW AND AMENDED STANDARDS ADOPTED BY THE GROUP

**Jostein Alendal** Board member Managing Director

fore brikke Get Sverre B. Mikkelsen

The notes on page 44 to 75 are an integral part of these financial statements.

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

- The consolidated financial statements of Reach Subsea ASA have been prepared in accordance with International Financial Reporting Standards and IFRIC interpretations, as adopted by the EU.
- The consolidated financial statements have been prepared on a historical cost basis, except for certain financial instruments which are measured at fair value.
- The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management
- to exercise its judgement in the process of applying the group's
- accounting policies. The areas involving a higher degree of judgement
- or complexity, or areas where assumptions and estimates are significant
- to the consolidated financial statements are disclosed in note 4.

The consolidated financial statements have been prepared on a going concern basis.

- The Group applied for the first time certain standards and amendments, which are effective for annual periods beginning on or after January 1, 2017. The Group has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.
- The nature and the effect of these changes are disclosed below. Although these new standards and amendments were applied for the first time in 2017, they did not have a material impact on the annual consolidated financial statements of the Group. The nature and the impact of each new standard or amendment is described in the following pages.

## IAS 7 Disclosure Initiative - Amendments to IAS 7

The amendments to IAS 7 Statement of Cash Flows are part of the IASB's Disclosure Initiative and require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes. On initial application of the amendment, entities are not required to provide comparative information for preceding periods. These amendments are effective for annual periods beginning on or after January 1, 2017, with early application permitted. Application of amendments has resulted in additional disclosures provided by the Group.

## IAS 12 Recognition of Deferred Tax Assets for Unrealized Losses - Amendments to IAS 12

The amendments clarify that an entity needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount.

Entities are required to apply the amendments retrospectively. However, on initial application of the amendments, the change in the opening equity of the earliest comparative period may be recognized in opening retained earnings (or in another component of equity, as appropriate), without allocating the change between opening retained earnings and other components of equity. Entities applying this relief must disclose that fact.

These amendments are effective for annual periods beginning on or after January 1, 2017.

## B. STANDARDS ISSUED BUT NOT YET EFFECTIVE

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Group's financial statements are disclosed below. The Group intends to adopt these standards, if applicable, when they become effective.

## IFRS 9 Financial Instruments

In July 2014, the IASB issued the final version of IFRS 9 Financial Instruments that replaces IAS 39 Financial Instruments: Recognition and Measurement and all previous versions of IFRS 9. IFRS 9 brings together all three aspects of the accounting for financial instruments project: classification and measurement, impairment and hedge accounting. IFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Except for hedge accounting, retrospective application is required but providing comparative information is not compulsory.

The Group plans to adopt the new standard on the required effective date. The Group has performed a high-level impact assessment of the relevant aspects of IFRS 9. This preliminary assessment is based on currently available information and may be subject to changes arising from further detailed analysis or additional reasonable and supportable information being made available to the Group in the future. Overall, the Group expects no significant impact on its Consolidated Balance Sheet and its equity.

### A. CLASSIFICATION AND MEASUREMENT

The Group does not expect a significant impact on its Consolidated Balance Sheet and its equity on applying the classification and measurement requirements of IFRS 9. It expects to continue measuring at fair value all financial assets currently held at fair value.

Loans as well as trade receivables are held to collect contractual cash flows and are expected to give rise to cash flows representing solely payments of principal and interest. Thus, the Group expects that these will continue to be measured at amortized cost under IFRS 9. However, the Group will analyse the contractual cash flow characteristics of those instruments in more detail before concluding whether all those instruments meet the criteria for amortized cost measurement under IFRS 9.

### **B. IMPAIRMENT**

IFRS 9 requires the Group to record expected credit losses on all of its loans and trade receivables, either on a 12-month or lifetime basis. The Group expects to apply the simplified approach and record lifetime expected losses on all trade receivables. The Group does not expect a significant impact on its equity due to historical experience and credit worthiness of its customers and financial institutions, but it will need to perform a more detailed analysis which considers all reasonable and supportable information, including forward-looking elements to determine the extent of the impact.

## IFRS 15 Revenue from Contracts with Customers

IFRS 15 was issued in May 2014 and establishes a five-step model to account for revenue arising from contracts with customers. Under IFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The new revenue standard will supersede all current revenue recognition requirements under IFRS. Either a full retrospective application or a modified retrospective application is required for annual periods beginning on or after January 1, 2018. Early adoption is permitted. The Group has performed a preliminary assessment of IFRS 15, which is subject to changes arising from a more detailed ongoing analysis. Furthermore, the Group is considering the clarifications issued by the IASB in April 2016 and will monitor any further developments.

Based on the analysis to date, the Company has assessed that there is significant interaction between IFRS 15 and IFRS 16 relating to Leases; therefore, the Company expects to adopt the updates concurrently, effective January 1, 2018. The Company continues to make significant progress on its review of the standard to determine the effect the requirements may have on its consolidated financial statements, according to its contract-specific facts and circumstances.

At present, the Company does not expect the pattern of revenue recognition under the new guidance to materially differ from its current revenue recognition pattern and expects to transition using a modified retrospective approach whereby it will record the cumulative effect of applying the new standard to all outstanding contracts as at January 1, 2018 as an adjustment to opening retained earnings.

## IFRS 16 Leases

IFRS 16 was issued in January 2016 and it replaces IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases-Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the accounting for finance leases under IAS 17. The standard includes two recognition exemptions for lessees – leases of 'low-value' assets (e.g., personal computers) and short-term leases (i.e., leases with a lease term of 12 months or less).



At the commencement date of a lease, a lessee will recognize a liability to make lease payments (i.e., the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Lessees will be required to separately recognize the interest expense on the lease liability and the depreciation expense on the right-of-use asset. Lessees will be also required to remeasure the lease liability upon the occurrence of certain events (e.g., a change in the lease term, a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee will generally recognize the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset.

Lessor accounting under IFRS 16 is substantially unchanged from today's accounting under IAS 17. Lessors will continue to classify all leases using the same classification principle as in IAS 17 and distinguish between two types of leases: operating and finance leases.

IFRS 16 also requires lessees and lessors to make more extensive disclosures than under IAS 17. IFRS 16 is effective for annual periods beginning on or after January 1, 2019.

Based on the analysis to date, the Company has assessed there is significant interaction between IFRS 15 relating to revenue recognition from contracts with customers and IFRS 16; therefore, the Company expects to adopt the updates concurrently, effective January 1, 2018, using the modified retrospective approach. The initial calculation shows that the accounts will be effected within the range of NOK 150-200 million in recognized assets and liabilities.

## **Basis of consolidation**

### SUBSIDIARIES

The consolidated financial statements incorporate the financial statements of Reach Subsea ASA, and entities controlled by Reach Subsea ASA. Control is achieved where Reach Subsea ASA is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the group. They are de-consolidated from the date that control ceases.

The Group uses the acquisition method of accounting to account for business combinations. Companies that are acquired during the year are consolidated from the date control was obtained.

Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the group.

### NON-CONTROLLING INTERESTS

Non-controlling interests are included in the Group's equity. Non-controlling interests consist of their share of the carrying value of subsidiaries including the share of identified excess value at the date of acquisition. Transactions with non-controlling interests are treated as transactions with equity owners of the group. There are currently no non-controlling interests.

### ASSOCIATES

Associates are all entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20 and 50 % of the voting rights. Investments in associates are accounted for using the equity method of accounting, and are initially recognized at cost.

The Group's share of its associates' income or other comprehensive income is recognized on separate lines in the income statement or the statement of other comprehensive income respectively. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the group's share of losses in an associate equal or exceeds its interest in the associate, including any other unsecured receivables, the group does not recognize further losses, unless it has incurred obligations on behalf of the associate. In the statement of financial position associates are presented as non-current assets.

Unrealised gains on transactions between the group and its associates are eliminated to the extent of the group's interest in the associates. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. When accounting policies of associates are different from those of the group, the figures are amended to ensure consistency.

## JOINT ARRANGEMENTS

The group has applied IFRS 11 to all joint arrangements as of 1 January 2012. Under IFRS 11 investments in joint arrangements are classified as either joint operations or joint ventures depending on the contractual rights and obligations each investor. Reach Subsea ASA has assessed the nature of its joint arrangements and determined them to be joint ventures. Joint ventures are accounted for using the equity method.

Under the equity method of accounting, interests in joint ventures are initially recognized at cost and adjusted thereafter to recognize the group's share of the post-acquisition profits or losses and movements in other comprehensive income. When the group's share of losses in a joint venture equals or exceeds its interests in the joint ventures (which includes any longterm interests that, in substance, form part of the group's net investment in the joint ventures), the group does not recognize further losses, unless it has incurred obligations or made payments on behalf of the joint ventures.

Unrealized gains on transactions between the group and its joint ventures are eliminated to the extent of the group's interest in the joint ventures. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of the joint ventures have been changed where necessary to ensure consistency with the policies adopted by the group. The change in accounting policy has been applied as from 1 January 2012. The effects of the change in accounting policies on the financial position, comprehensive income and the cash flows of the group at 1 January 2012 and 31.

## Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the steering committee that makes strategic decisions. The group has two segments. Oil & Gas and Renewable. As it is a global market the Group has not prepared segments based on geographic location.

## Foreign currency translation

## FUNCTIONAL CURRENCY AND PRESENTATION CURRENCY

The Group presents its financial statements in NOK. The functional currency of the consolidated entities in the Group is the currency of the primary economic environment in which the entity operates. All companies have NOK as functional currency.

### TRANSACTIONS AND BALANCES

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the income statement within financial income and financial costs.

## Property, plant and equipment

Property, plant and other equipment are stated at historical cost less accumulated depreciation and accumulated impairment losses. Historical cost includes costs related to the purchase of the item.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the group and the cost of the item can be measured reliably. The carrying amount of the replaced part is de-recognized. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Upon acquisition, property, plant and equipment are decomposed for depreciation purposes if this is material for the determination of the depreciation expense. The components are depreciated on a straight-line basis over expected useful life to estimated residual value at the end of their useful life. Depreciation of other assets is calculated using the straight-line method to allocate their cost or revalued amounts less their residual values over their estimated useful lives, as follows:

## MACHINERY 10 - 15 YEARS

## VEHICLES 3 - 5 YEARS

FURNITURE, FITTINGS AND EQUIPMENT 3 - 8 YEARS

## ROVS 3 - 8 YEARS

The assets' residual values and useful lives are reviewed, and the depreciation schedule adjusted, if appropriate, at the end of each reporting period.



S GS • 8 YEARS

## Impairment of non-financial assets

At each reporting date the Group assesses whether there is an indication that an asset may be impaired. If any such indication exists, or where annual testing for impairment is required, the Group makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's fair value less costs to sell or value in use. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

If, in a subsequent period, the amount of the impairment loss decreases, and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed.

## **Onerous contracts**

Provisions for onerous contracts are recognized when the Group has a contract under which the unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received from the contract.

## Leases

## ACCOUNTING AS LESSEE

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis over the period of the lease.

The group leases certain property, plant and equipment. Leases of property, plant and equipment where the group has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalized at the lease's commencement at the lower of the fair value of the leased property and the present value of the minimum lease payments.

Each lease payment is allocated between the liability and finance charges. The corresponding rental obligations, net of finance charges, are included in other long-term payables. The interest element of the finance cost is charged to the income statement over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The property, plant and equipment acquired under finance leases is depreciated over the shorter of the useful life of the asset and the lease term.

### ACCOUNTING AS LESSOR

When assets are leased out under a finance lease, the present value of the lease payments is recognized as a receivable. The difference between the gross receivable and the present value of the receivable is recognized as unearned finance income.

The method for allocating gross earnings to accounting periods is referred to a as the 'actuarial method'. The actuarial method allocates rentals between finance income and repayment of capital in each accounting period in such a way that finance income will emerge as a constant rate of return on the lessor's net investment in the lease.

When assets are leased out under an operating lease, the asset is included in the balance sheet based on the nature of the asset.

Lease income on operating leases is recognized over the term of the lease on a straight-line basis.

## **Financial assets**

### CATEGORIES

The group classifies its financial assets in the following categories: at fair value through profit or loss, loans and receivables, and available for sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

## 1. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term. Derivatives are also categorized as held for trading unless they are designated as hedges. Assets in this category are classified as current assets if expected to be settled within 12 months, otherwise they are classified as non-current.

## 2. LOANS AND RECEIVABLES

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the end of the reporting period.

### 3. AVAILABLE-FOR-SALE FINANCIAL ASSETS

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless the investment matures or management intends to dispose of it within 12 months of the end of the reporting period.

### RECOGNITION AND MEASUREMENT

Regular purchases and sales of financial assets are recognized on the trade-date – the date on which the group commits to purchase or sell the asset. Investments are initially recognized at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognized at fair value, and transaction costs are expensed in the income statement. Financial assets are de-recognized when the rights to receive cash flows from the investments have expired or have been transferred and the group has transferred substantially all risks and rewards of ownership. Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables are subsequently carried at amortized cost using the effective interest method.

Gains or losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are presented in the income statement within 'Other (losses)/ gains – net' in the period in which they arise. Dividend income from financial assets at fair value through profit or loss is recognized in the income statement as part of other income when the group's right to receive payments is established.

Changes in the fair value of monetary and nonmonetary securities classified as available for sale are recognized in other comprehensive income.

When securities classified as available for sale are sold or impaired, the accumulated fair value adjustments recognized in equity are included in the income statement as 'Gains and losses from investment securities'.

Interest on available-for-sale securities calculated using the effective interest method is recognized in the income statement as part of other income. Dividends on available-for-sale equity instruments are recognized in the income statement as part of other income when the group's right to receive payments is established.

## OFFSETTING FINANCIAL INSTRUMENTS

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis or realize the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the company or the counter-party.

### IMPAIRMENT OF FINANCIAL INSTRUMENTS

### A. ASSETS CARRIED AT AMORTIZED COST

The group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss



event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization, and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

For loans and receivables category, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognized in the consolidated income statement. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the group may measure impairment on the basis of an instrument's fair value using an observable market price.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized (such as an improvement in the debtor's credit rating), the reversal of the previously recognized impairment loss is recognized in the consolidated income statement.

## B. ASSETS CLASSIFIED AS AVAILABLE FOR SALE

The group assesses at the end of each reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired.

For debt securities, if any such evidence exists the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in profit or loss – is removed from equity and recognized in profit or loss. If, in a subsequent period, the fair value of a debt instrument classified as available for sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss is reversed through the consolidated income statement.

For equity investments, a significant or prolonged decline in the fair value of the security below its cost is also evidence that the assets are impaired. If any such evidence exists the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in profit or loss – is removed from equity and recognized in profit or loss. Impairment losses recognized in the consolidated income statement on equity instruments are not reversed through the consolidated income statement.

### DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGING ACTIVITIES

Derivatives are initially recognized at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. The method of recognizing the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged.

The group designates certain derivatives as either:

- A. HEDGES OF THE FAIR VALUE OF RECOGNIZED ASSETS OR LIABILITIES OR A FIRM COMMITMENT (FAIR VALUE HEDGE);
- B. HEDGES OF A PARTICULAR RISK ASSOCIATED WITH A RECOGNIZED ASSET OR LIABILITY OR A HIGHLY PROBABLE FORECAST TRANSACTION (CASH FLOW HEDGE); OR
- C. HEDGES OF A NET INVESTMENT IN A FOREIGN OPERATION (NET INVESTMENT HEDGE).

The group documents at the inception of the transaction the relationship between hedging instruments and hedged items, as well as its risk management objectives and strategy for undertaking various hedging transactions. The group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

The fair values of various derivative instruments used for hedging purposes are disclosed in note. Movements on the hedging reserve in other comprehensive income are shown in note. The full fair value of a hedging derivative is classified as a non-current asset or liability when the remaining hedged item is more than 12 months, and as a current asset or liability when the remaining maturity of the hedged item is less than 12 months. Trading derivatives are classified as a current asset or liability.

### CASH FLOW HEDGE

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognized in other comprehensive income. The gain or loss relating to the ineffective portion is recognized immediately in the income statement within 'Other gains/(losses) - net'.

Amounts accumulated in equity are reclassified to profit or loss in the periods when the hedged item affects profit or loss (for example, when the forecast sale that is hedged takes place).

The gain or loss relating to the effective portion of interest rate swaps hedging variable rate borrowings is recognized in the income statement within 'Finance income/cost'.

However, when the forecast transaction that is hedged results in the recognition of a non-financial asset (for example, inventory or fixed assets), the gains and losses previously deferred in equity are transferred from equity and included in the initial measurement of the cost of the asset. The deferred amounts are ultimately recognized in cost of goods sold in the case of inventory or in depreciation in the case of fixed assets.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognized when the forecast transaction is ultimately recognized in the income statement. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the income statement within 'Other gains/ (losses) - net'. During 2016 and 2017 the Group did not own any derivative contracts and therefore did not have any designated cash flow hedges.

## **Trade receivables**

Trade receivables are amounts due from customers for merchandise sold or services performed in the ordinary course of business. If collection is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Trade receivables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method, less provision for impairment.

## **Government grants**

Grants from the government are recognized at their fair value where there is a reasonable assurance that the grant will be received and the group will comply with all attached conditions. Government grants relating to costs are deferred and recognized in the income statement over the period necessary to match them with the costs that they are intended to compensate. Government grants relating to property, plant and equipment are included in non-current liabilities as deferred government grants and are credited to the income statement on a straight- line basis over the expected lives of the related assets.

## Cash and cash equivalents

Cash equivalents are short-term liquid investments that can be converted instantly into cash of a known amount, and have a maximum maturity of three months.

### Share capital

Ordinary shares are classified as equity. Incremental cost directly attributable to the issue of new shares is shown in equity as a deduction, net of tax, from the proceeds.

## **Trade payables**

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities. Trade payables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method.

## Taxes

The tax expense in the period comprises current tax and changes in deferred taxes. Tax expense is recognized in the income statement, except to the extent that it relates to items that are recognized in other comprehensive income, or directly in equity. In such cases the relating tax expense is also recognized in other comprehensive income or directly in equity, respectively. The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the company and its subsidiaries operate and generate taxable income.

Deferred income tax is recognized, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled. Deferred income tax assets are recognized only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.



## Borrowings

Borrowings are recognized initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortized cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognized in the income statement over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognized as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalized as a pre-payment for liquidity services and amortized over the period of the facility to which it relates.

## **Borrowing costs**

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

All other borrowing costs are recognized in profit or loss in the period in which they are incurred.

## **Share-based payments**

The group has an equity-settled, share-based compensation plan, under which the entity receives services from employees as consideration for equity instruments (options) of the group. The fair value of the employee services received in exchange for the grant of the options is recognized as an expense. The total amount to be expensed is determined by reference to the fair value of the options granted:

- INCLUDING ANY MARKET PERFORMANCE CONDI-TIONS (FOR EXAMPLE, AN ENTITY'S SHARE PRICE);
- EXCLUDING THE IMPACT OF ANY SERVICE AND NON-MARKET PERFORMANCE VESTING CONDITIONS (FOR EXAMPLE, PROFITABILITY, SALES GROWTH TARGETS AND REMAINING AN EMPLOYEE OF THE ENTITY OVER A SPECIFIED TIME PERIOD); AND
- INCLUDING THE IMPACT OF ANY NON-VEST-ING CONDITIONS (FOR EXAMPLE, THE RE-QUIREMENT FOR EMPLOYEES TO SAVE).

Non-market performance and service conditions are included in assumptions about the number of options that are expected to vest. The total expense is recognized over the vesting period, which is the period over which all of the specified vesting conditions are to be satisfied.

At the end of each reporting period, the group revises its estimates of the number of options that are expected to vest based on the non-market vesting conditions. It recognizes the impact of the revision to original estimates, if any, in the income statement, with a corresponding adjustment to equity.

When the options are exercised, the company issues new shares. The proceeds received net of any directly attributable transaction costs are credited to share capital (nominal value) and share premium.

The grant by the company of options over its equity instruments to the employees of subsidiary undertakings in the group is treated as a capital contribution. The fair value of employee services received, measured by reference to the grant date fair value, is recognized over the vesting period as an increase to investment in subsidiary undertakings, with a corresponding credit to equity in the parent entity accounts.

The social security contributions payable in connection with the grant of the share options is considered an integral part of the grant itself and the charge will be treated as a cash-settled transaction.

## **Provisions, contingent liabilities** and contingent assets

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, and it is probable that an economic settlement will take place in consequence of this obligation, and a reliable estimate can be made of the amount. Provisions are based on best estimate.

Contingent liabilities are not recognized in the financial statements. Significant contingent liabilities are disclosed, with the exception of contingent liabilities where the probability of the liability occurring is remote.

A contingent asset is not recognized in the annual financial statements, but is disclosed if it is probable that a benefit will accrue to the Group.

## **Recognition of revenue**

### GENERAL

Revenue from sale of services is recognized when it is probable that transactions will generate future economic benefits that will flow to the Group, and the amount can be reliably measured. Revenues are shown net of value added tax and discounts.

## SALES OF SERVICES

The group sells design services to other. For sales of services under fixed rate contracts, revenue is recognized in the accounting period in which the services are rendered, by reference to stage of completion of the specific transaction and assessed on the basis of the actual service provided as a proportion of the total services to be provided. For other services, revenue is recognized based on the agreed rate as the services are rendered.

## **REVENUE FROM LEASES**

Revenue from time-charter leases is recognized as operational leases using a straight-line basis over the term of the contract.

## Cash flow statement

The cash flow statement is prepared according to the indirect method. Finance lease have been reflected as investment in assets and borrowing as proceeds in financing.

## Note 3 - Financial Risk Management

## **3.1 Financial Risk Factors**

The Group's activities expose it to a variety of financial risks: market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

Risk management for the Group is carried out by Management. Management identifies, evaluates and hedges financial risks in close co-operation with the operating units within the Group. The Board approves the principles for overall risk management, as well as policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and investment of excess liquidity.

## 3.1.1 Market Risk

### FOREIGN EXCHANGE RISK

The Group operates internationally and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the NOK, USD and EUR. Foreign exchange risk arises from future commercial transactions and recognized assets or liabilities. Potential currency fluctuations are taken into account during the tendering phase. Long term contracts in a foreign currency will be considered hedged to be consistent with the currency of costs. All debt is in NOK.

Foreign exchange risk arises when future commercial transactions or recognized assets or liabilities are denominated in a currency that is not an entity's functional currency. The Group aims at achieving a natural hedge between cash inflows and cash outflows and manages remaining foreign exchange risk arising from future commercial transactions and recognized assets and liabilities, by forward contracts and similar instruments as appropriate

The Group's risk management policy is to hedge anticipated transactions in each major currency.

The following table demonstrates the sensitivity to a reasonably possible change in USD and EUR, with all other variables held constant. The impact on the Group's profit before tax is due to changes in the fair value of monetary assets and liabilities.

	Increase / decrease in <b>USD</b>	Effect on profit before tax
2017	5 %	236,000
2016	5 %	104,000
	Increase / decrease in <b>EUR</b>	Effect on profit before tax
2017	5 %	5,044,000

## PRICE RISK

The Group is exposed to commodity price risk at two main levels: The demand for ROV units is sensitive to oil price developments, fluctuations in production levels, exploration results and general activity within the oil industry. The cost of construction of future units is sensitive to changes in market prices of the input factors.



## 3.1.2 Credit Risk

Credit risk arises from cash and cash equivalents and deposits with banks and financial institutions, as well as credit exposures to customers. The Group has no significant concentration of credit risk towards single financial institutions and has policies that limit the amount of credit exposure to any single financial institution. Credit exposures to customers arise when entering into medium or short term contracts and are managed by performing a financial risk evaluation in the tendering process. The level of financial risk analysis performed in each case depends on the nature of the contract (including volume). Where the financial risk is substantial, bank guarantees are requested.

## 3.1.3 Liquidity Risk

Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding through an adequate amount of committed credit facilities, and the ability to close out market positions. The Group aims to maintain flexibility in its liquidity by keeping committed credit lines available. The need for working capital is continuously being considered based on payment terms and financial status of clients and the Group's firm expenses (including loan instalments and interest). Please refer to note 19 for maturity analyses.

## 3.1.4 Cash Flow and Fair Value Interest Rate Risk

The Group's interest rate risk arises from bank deposit held at floating rates, and the possible impact on the financial statement is estimated to be immaterial.

## 3.1.5 Capital Management

The Group's objectives when managing capital are to

- SAFEGUARD THEIR ABILITY TO CONTINUE AS A GOING CONCERN, SO THAT THEY CAN CONTINUE TO PROVIDE RETURNS FOR SHAREHOLDERS AND BENEFITS FOR OTHER STAKEHOLDERS, AND
- MAINTAIN AN OPTIMAL CAPITAL STRUCTURE TO REDUCE THE COST OF CAPITAL.

The Group has defined KPI levels for equity, liquidity and earning. The KPIs are consistent with loan covenants, and are being reported on a monthly basis as well as in budgets/forecasts. The development of the KPIs are being monitored closely. Breach of covenants request a waiver from the bank (measured quarterly) to avoid a formal breach of the loan agreement.

If a breach of one or more KPI is discovered in the forecast, the Board will consider taking actions such as provision capital from existing and/or new owners.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

## Note 4 - Accounting Estimates and Judgments

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are assumed to be reasonable under current circumstances.

## 4.1 Critical Accounting Estimates and Assumptions

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the actual results. The estimates and assumptions that have significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are disclosed below.

### **Income taxes**

Judgment is required in determining the provision for income taxes, and the recognition of deferred tax assets. During the ordinary course of business, transactions and calculations occur for which the ultimate tax effect is uncertain. The Group recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final outcome of these matters is different from the amounts that were initially recognized, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made. The accounting for deferred income tax asset relies upon management's judgment of the Group's ability to generate future positive taxable income in each respective jurisdiction.

### Impairment of assets

Impairment exists when the carrying value of an asset or cash generating unit exceeds its recoverable amount, which is the higher of its fair value less costs of disposal and its value in use. Fair value less costs of disposal is based on available market data. The recoverable value of the assets was calculated using an income method discounted cash flow. The recoverable amount is sensitive to the discount rate used in the model in addition to key assumptions including forecasted operational expense, operational taxes, utilization and day rates.

## **Note 5 - Segment information**

(NOK 1000)
Revenue
Oil & Gas
Renewable / other
Total
Operating expense
Oil & Gas
Renewable / other
Total
Operating result
Oil & Gas
Renewable / other
Total
EBITDA Earnings before Interest, Taxes, Depreciation & Amortization
Oil & Gas
Renewable / other
Total
EBITDA before amortization of termination fee <sup>1</sup> .
Oil & Gas
Renewable / other
Total
EBITDA before amortization of termination fee recognizes the effect of renegotiat

<sup>1</sup>EBITDA before amortization of termination fee recognizes the effect of renegotiated vessel charter rates for *Edda Fonn* and *Normand Reach*. Refer to page 16 for a full definition under "Reach Subsea ASA Share Information.

## Note 6 - Operating costs specified

(NOK 1000)	2017	2016	NOTES
Rental cost	2,593	2,627	22
Amortisation of termination fee	28,471	14,550	
Consultant cost	19,574	20,240	
Operating equipment and maintenance	8,007	4,402	
Administration costs	15,090	5,969	
Operating costs, in total	73,735	47,787	



2017	2016
280,749	202,461
79,406	125,032
360,155	327,493
(302,175)	(212,230)
(85,467)	(129,542)
(387,642)	(341,772)
(21,426)	(9,769)
(6,060)	(4,510)
(27,486)	(14,279)
(1,377)	3,327
(390)	7,208
(1,767)	10,535
20,816	16,550
5,888	8,514
26,704	25,064

## Note 7 - Wages, number of employees, benefits and loans to employees

Wages and social costs

(NOK 1000)	2017	2016
Salaries	66,945	55,435
Social security tax	10,001	8,167
Pensions	4,028	3,530
Other benefits	538	692
Option cost	-	604
Wages and social costs, in total	81,512	68,428
Number of man-year (including hired personnel)	100	88

The company has a defined contribution plan that complies with the requirements of the Mandatory Occupational Pension Act. Total cost during the year is as specified above.

## Note 7 - Compensation and benefits to management

Compensation to CEO, CFO and COO is specified below.

Guidelines for remuneration: The company's guideline for management compensation and benefits is to offer competitive conditions to secure continuity in the management group. Reach Subsea shall offer benefits as for comparable Norwegian companies.

(NOK 1000)	Salary	Pension expenses	Other comp	Share options
2017				
CEO Jostein Alendal	1,250	83	21	-
CFO Birgitte W. Johansen	951	59	17	-
COO Inge Grutle	951	59	17	-
Total	3,152	201	55	-
2016				
CEO Jostein Alendal	1,212	66	4	-
CFO Birgitte W. Johansen	894	51	4	-
COO Inge Grutle	901	52	4	-
Total	3,007	169	12	-

Managing director has no agreement regarding early retirement. Managing director will receive 1 500 000 NOK in payment if employment is terminated. CFO has no agreement regarding early retirement and no agreement on payment in case of termination of employment.

## Note 7 - Continued

## The Board's remuneration

(NOK 1000)	Position	2017	2016
Kåre Johannes Lie	Chairman of the Board	275	250
Anders Onarheim	Board member	150	100
Martha K. Bakkevig	Board member	150	100
Merete Haugli	Board member	150	100
Sverre B. Mikkelsen	Board member	150	100

## The Auditors remuneration

(NOK 1000)	2017	2016
Auditing	1,050	961
Attestation services	-	-
Tax advice*	62	61
Other assistance*	964	493
Total	2,076	1,515

All amounts are exclusive of value added tax.

\* Included in tax advice and other assistance are services from Adv. PricewaterhouseCoopers AS with the amount of NOK 729 734 (2016: NOK 141 290).

NOK 153 600 has been booked directly to equity as it relates to the share issue in 2017 (2016: NOK 402 300).



## Note 7 - Continued

## Shares owned by the board of directors and others

Shares owned by members of the Board and by the management at year-end, including shares owned by immediate family members and/or controlled companies are as follows:

		2017		2016	
		Shares	Stake	Shares	Stake
ACCELLO PARTNERS I AS	Partly owned by Anders Onarheim (Board	40,600,000	28.3 %	27,644,254	30.3 %
NORTH ENERGY CAPITAL	member) & Rachid Bendriss (primary insider)	-	-	8,945,319	9.8 %
JOSO INVEST AS	Owned by Kåre Johannes Lie (COB)	7,564,589	5.3 %	7,214,589	7.9 %
JT INVEST AS	Partly owned by Jostein Alendal (CEO)	5,529,539	3.9 %	5,301,539	5.8 %
A-Å INVEST AS	Owned by Åge Nilsen (management)	1,938,725	1.4 %	1,874,975	2.1 %
AB INVESTMENT AS	Owned by Anders Onarheim (Board member)	1,705,743	1.2 %	398,347	0.4 %
SMS INVESTERING AS	Owned by Svein Magne Storesund (management)	1,652,366	1.2 %	1,652,366	1.8 %
CONSUS AS	Owned by Rune Lande (Board secretary)	960,425	0.7 %	760,925	0.8 %
INVICTA INVEST AS	Partly owned by Inge Grutle (management)	909,179	0.6 %	909,179	1.0 %
KOLD INVEST AS	Partly owned by Martha K. Bakkevig (Board member)	867,181	0.6 %	517,175	0.6 %
TYRIHANS MANAGEMENT	Owned by Sverre B Mikkelsen (Board member)	376,250	0.3 %	306,250	0.3 %
CELISA CAPITAL AS	Owned by Rachid Bendriss (primary Insider)	817,082	0.6 %	150,000	0.2 %
BIRGITTE W. JOHANSEN	Management	139,050	0.1 %	139,050	0.2 %
BÅRD THUEN HØGHEIM	Management	270,625	0.2 %	270,625	0.3 %
SVERRE B. MIKKELSEN	Board Member	85,925	0.1 %	85,925	0.1 %
ÅGE NILSEN JR	Management	63,750	0.1 %	63,750	0.1 %
JOSTEIN ALENDAL	CEO	50,000	0.1 %	50,000	0.1 %
Total		63,466,679	44 %	56,284,268	62 %

## Note 8 - Finance income and expenses

(NOK 1000)	2017	2016
Interest expense:		
Bank borrowings	3,424	4,937
Foreign exchange	1,992	4,754
Other finance costs	42	833
Total finance costs	5,458	10,524
Less: amounts capitalised on qualifying assets (Note 13)	-	-
Finance costs	5,458	10,524
Finance income:		
Interest income on short term bank deposits	(84)	(236)
Foreign exchange	(3,701)	(2,906)
Other finance income	-	(6)
Finance income:	(3,784)	(3,147)
Net finance costs	1,674	7,376





## Note 9 - Taxes

(NOK 1000)	2017	2016
Taxes		
Taxes payable	-	-
Changes in deferred taxes	-	-
Taxes, in total	-	-
Deferred taxes / (deferred tax assets)		
Temporary differences:		
Other fixed assets	356	4,991
Financial leases	24,989	27,512
Fixed-price contracts	5,805	-
Accruals	-	-
Tax loss carried forward	(204,963)	(176,763)
Temporary differences, in total	(173,813)	(144,260)
Deferred tax assets	(39,977)	(34,622)
Not recognized deferred tax assets	(31,816)	(26,461)
Deferred tax assets in balance sheet	8,161	8,161

Deferred tax assets are recognized in the balance sheet based on expected utilization of tax losses carried forward and temporary differences. Part of the calculated deferred tax asset is not booked in the balance sheet, but will be booked when the group can further justify the possibility to get into tax position again. This has no consequences on the future utilization of the tax benefits in the years to come.

Reconciliation from nominal to actual tax rate:		
Profit and loss before taxes	(30,764)	(23,212)
Nominal tax rate	24 %	25 %
Anticipated income tax due to nominal tax rate	7,383	5,803
Tax effects of:		
Permanent differences	-	-
Carry forward tax loss not recognized	(7,383)	(5,803)
Tax rate	-	-
Effective tax rate	0 %	0 %

## Note 10 - Earnings per share

Profit (loss) per share is calculated on the consolidated profit (loss) divided by the average number of shares outstanding.

(NOK 1000)	2017	2016
Profit (loss) - attributable to the owners (NOK 1000)	(30,764)	(23,212)
Basic profit (loss) per share (NOK)	(0.22)	(0.28)
Diluted profit (loss) per share (NOK)	(0.22)	(0.28)
Average numbers of shares	137,027,253	83,864,016
Average diluted number of shares for EPS	137,027,253	83,864,016
Number of shares 1/1	91,241,065	76,241,065
Number of shares 31/12	143,239,525	91,241,065

As the option are out of money the outstanding option will not have any dilution effect on the EPS.

## Note 11 - Shares in subsidiaries

Company	Business office	Voting rights and ownership
Reach Subsea AS	Haugesund	100 %
Connect Offshore AS (100 % owned by Reach Subsea AS)	Haugesund	100 %

## Note 12 - Investments in associates

Nature of investment in associates 2017

Name of entity	Place of business	% Ownership		Measurement method
Surveyor AS	Haugesund	50 %	JV	Equity method

Surveyor AS owns the ROV "Surveyor" and leases the ROV to the owners Reach Subsea AS and MMT Sweden AB. Surveyor AS is not consolidated due to joint arrangement with MMT Sweden AB.



## Note 12 - Continued

Summarised balance sheet (NOK 1000)	2017	2016
Cash and cash equivalents	877	876
Other current assets	15,112	1,455
Total current assets	15,990	2,331
Non-current assets	32,996	37,184
Other current liabilities	11,976	5,932
Total current liabilities	11,976	5,932
Financial liabilities	26,673	23,039
Total non-current liabilities	26,673	23,039
Net assets	10,336	10,545
Reconciliation to carrying amounts (NOK 1000)	2017	2016
Opening assets 1 January	10,545	13,658
Foundation	-	-
Capital increase	3,000	-
Profit/I(loss) for the period	(3,209)	(3,113)
Closing net assets	10,336	10,545
Group's share in %	50 %	50 %
Group's share in NOK	5,168	5,272
Carrying amount	5,168	5,272
Summarised statement of comprehensive income (NOK 1000)	2017	2016
Revenue	5,552	5,725
Interest income	0	3
Depreciation and amortisation	(6,235)	(6,155)
Other operating expenses	(1,732)	(1,738)
Interest expense	(793)	(949)
Income tax expense	-	-
Profit for the period	(3,209)	(3,113)
The amounts recognised in the income statement are as follows:		
Share of profit of investments accounted for using the equity method	(1,604)	(1,557)
At 31 December	(1,604)	(1,557)

## Note 13 - Property, plant and equipment

(NOK 1000)	ROV & ROV equipment	ROV & ROV equipment leased	Equipment & office machinery	Total
Year ended 31 December 2017				
Opening net book amount	30,043	86,488	385	116,916
Additions	9,553	896	151	10,600
Disposals	0	-	0	0
Depreciation	(11,291)	(13,976)	(452)	(25,719)
Closing net book value	28,305	73,408	83	101,796
At 31 December 2017				
Cost	63,830	127,238	9,509	200,577
Accumulated depreciation	(35,525)	(53,831)	(9,426)	(98,781)
Book value	28,306	73,407	83	101,796
Year ended 31 December 2016				
Opening net book amount	39,185	100,405	825	140,415
Additions	728	538	49	1,314
Disposals	-	-	-	-
Depreciation	(9,870)	(14,454)	(489)	(24,814)
Closing net book value	30,043	86,488	385	116,916
At 31 December 2016				
Cost	54,277	126,342	9,358	189,977
Accumulated depreciation	(24,234)	(39,855)	(8,974)	(73,062)
Book value	30,043	86,488	384	116,916
Depreciation plan/useful life	3 - 8 years	3 - 8 years	3 years	
Depreciation method	Linear	Linear	Linear	

Bank borrowings are secured on fixed assets for the value of NOK 101,8 million (2016: 116,5 million). See also note 20 Borrowings. The category of vehicles and equipment includes vehicles leased by the group to third parties under operating leases with the following carrying amounts:

(NOK 1000)	2017	2016
Cost	191,068	180,619
Accumulated depreciation at 1 January	(64,088)	(39,764)
Depreciation charge for the year	(25,267)	(24,324)
Net book amount	101,713	116,531



## Note 14 - Trade and other receivables

(NOK 1000)	2017	2016
Trade receivables	114,469	67,422
Less: provision for impairment of trade receivables	-	-
Trade receivable net	114,469	67,422
Prepayments	1,952	4,931
Current portion of capitalised termination fee	22,000	28,471
Other receivable	25,664	3,830
Current portion	164,085	104,654
Restricted cash deposit	-	-
Non-current positions	11,000	33,000

In 2017 the amount of 11.000 (2016: 33.000) is the termination fee with amortization period beyond 12 months. All non-current receivables are due within five years from the end of the reporting period. The fair values of trade and other receivables are as follows:

Trade receivable	111,186	61,382
Receivables from related parties	3,282	6,041
Loans to related parties	-	-
Total	114,469	67,422

Transactions with subsidiaries have been eliminated in the Group's financial statements and do not represent related party transactions.

Changes in allocation for losses of account receivables are as follows:

Balance 1/1	-	-
The years allocation of losses	-	-
The years stated losses	-	-
Reversal of earlier allocations		-

Receivables	Total	Not due	< 30 d	30-90 d	90 - 360 d	> 361 d
2017	114,469	77,758	17,841	16,685	2,185	-
2016	67,422	48,387	17,755	507	773	-

Based on previous experience there is no allowance for receivables that are not overdue.

## Note 14 - Continued

Trade receivables COUNTER-PARTY WITHOUT EXTERNAL CREDIT RATING	2017	2016
Group 1		
Group 2	114,469	67,422
Group 3		
Total trade receivables	114,469	67,422

Group 1 - New customers (less than 6 months). Group 2 - Existing customers (more than 6 months) with no defaults in the past. Group 3 - Existing customers (more than 6 months) with some defaults in the past. The carrying amounts of the group's trade and other receivables are denominated in the following currencies:

## (NOK 1000) NOK EUR USD AUD GBP

## Note 15 - Cash and cash equivalents

(NOK 1000)	2017	2016
Cash and cash equivalents in NOK	83,679	27,794
Cash and cash equivalents in USD	95	1,999
Cash and cash equivalents in EUR	14,240	748
Cash and cash equivalents in GBP	940	45
Restricted cash equivalence hereof	-	-
Cash and cash equivalents, in total	98,954	30,586

The company also has restricted cash related to withheld tax of 2 567 in 2017 (2016: 2 402).

Unused drawing rights	-	-
Rating on banks for cash		
A-	98,954	-
AA	-	30,586
Total cash and cash equivalents	98,954	30,586



2017	2016
17,876	59,521
65,947	5,518
-	2,256
7,627	-
23,020	126

## Note 16 - Share capital and information about shareholders

The	20 largest shareholders as of 31.12. <b>2017</b>	Shares	Stake
1.	ACCELLO PARTNERS I AS	40,600,000	28.3 %
2.	EIKA NORGE	10,285,650	7.2 %
3.	JOSO INVEST AS	7,564,589	5.3 %
4.	JT INVEST AS	5,529,539	3.9 %
5.	NORMAND DRIFT AS	5,000,000	3.5 %
6.	HOLME HOLDING AS	3,889,000	2.7 %
7.	NHO - P665AK	2,800,000	2.0 %
8.	DANSKE INVEST NORGE VEKST	2,232,109	1.6 %
9.	CORUNA AS	2,097,877	1.5 %
10.	SKEISVOLL & CO AS	2,000,000	1.4 %
11.	TEOMAR AS	2,000,000	1.4 %
12.	A-Å INVEST AS	1,938,725	1.4 %
13.	GOLDMAN SACHS & CO. LLC	1,776,589	1.2 %
14.	AB INVESTMENT AS	1,705,743	1.2 %
15.	SMS INVESTERING AS	1,652,366	1.2 %
16.	LION INVEST AS	1,610,000	1.1 %
17.	MACAMA AS	1,578,446	1.1 %
18.	SIX SIS AG	1,570,631	1.1 %
19.	BARRUS CAPITAL AS	1,510,090	1.1 %
20.	FREEMAN SHIPPING & OFFSHORE AS	1,400,000	1.0 %
	Sum of 20 largest	98,741,354	68.9 %
	Sum of the rest of shareholders	44,498,171	31.1 %
	Total number of shares	143,239,525	100.0 %

A private placement was conducted in the first quarter 2017. 51,998,460 new shares were issued at a market price of NOK 1,75 per share. The total number of shares issued after the transaction is 143,239,525 each with a nominal value of NOK 1,00 per share. Reach Subsea's share capital amounts to NOK 143 239 525 divided into 143,239,525 shares, each with a nominal value of NOK 1.

## Note 16 - Continued

The 20 largest shareholders as of 31.12. <b>2016</b>
--

1.	ACCELLO PARTNERS I AS
2.	NORTH ENERGY CAPITAL AS
3.	JOSO INVEST AS
4.	JT INVEST AS
5.	NORMAND DRIFT AS
6.	HOLME HOLDING AS
7.	SKEISVOLL & CO AS
8.	TEOMAR AS
9.	A-Å INVEST AS
10.	SMS INVESTERING AS
11.	ONWAY AS
12.	TEM INVEST AS
13.	LION INVEST AS
14.	BARRUS CAPITAL AS
15.	INVICTA INVEST AS
16.	CONSUS AS
17.	HAAVAAS
18.	THORHEIM
19.	HAGLAND INVEST AS
20.	DØVING INVEST AS
	Sum of 20 largest
	Sum of the rest of shareholders
	Total number of shares



Stake	Shares	
30.3 %	27,644,254	
9.8 %	8,945,319	
7.9 %	7,214,589	
5.8 %	5,301,539	
5.5 %	5,000,000	
2.7 %	2,445,111	
2.2 %	2,000,000	
2.2 %	2,000,000	
2.1 %	1,874,975	
1.8 %	1,652,366	
1.7 %	1,588,804	
1.4 %	1,250,000	
1.3 %	1,180,000	
1.2 %	1,112,160	
1.0 %	909,179	
0.8 %	760,925	
0.7 %	650,050	
0.7 %	643,750	
0.7 %	625,000	
0.6 %	584,008	
80.4 %	73,382,029	
19.6 %	17,859,036	
100.0 %	91,241,065	

## Note 17 - Share based payments

The Group had a share option program in 2016, which expired in September 2016. No new stock option was established in 2017. However, the Board has decided to establish a new stock option program for leading employees in 2018, refer to note 24 for further information. As there is no stock option program in 2017 no movements in 2017 is shown. Movements in the number of share options outstanding in 2016 and their related weighted average exercise prices were as follows:

2016	Average exercise price per share option	Number of options
At 1 January	3.2	1,687,863
Granted		
Forfeited		
Exercised		
Expired	3.20	1,687,863
At 31 December		0

The share options were granted to executives and to selected employees. The exercise price of the granted options were equal to the market price of the shares on the date of the grant. Options were conditional on the employee completing three years' service (the vesting period). The options were exercisable starting one year from the grant date. Out of the 1.687.863 outstanding options, 1.687.863 options were exercisable. No options were exercised in 2016. The group has no legal or constructive obligation to repurchase or settle the options in cash. Share options outstanding at 2016 end of the year had the following expiry date and exercise prices:

Grant-vest	Expiry date	Exercise price in NOK per options	Share options 2016
12.09.2013 Tranch 3	12/09/16	3.20	1,687,863
			1,687,863

The weighted average fair value of options granted during the period determined using the Black-Scholes valuation model was NOK 1.26 per option. The significant inputs into the model were weighted average share price of NOK 3.35 at the grant date, exercise price shown above, volatility of 67.7 %, and an annual risk-free interest rate of 2.13 %. The volatility measured at the standard deviation of continuously compounded share returns is based on statistical analysis of daily share prices over the last three years. See note 7 for share options granted to directors and employees.

## Note 18 - Other current liabilities

(NOK 1000)	2017	2016
Trade payables	75,472	30,954
Liabilities to shareholders and employees	-	-
Social security and other taxes	4,643	4,069
Other current liabilities	26,804	15,390
Other current liabilities, in total	106,919	50,414
Interest-bearing debt short-term	21,250	21,000
In total	128,169	71,414

## Note 19 - Classification of financial assets and liabilities

2017 (NOK 1000)	Loans and receivables	Assets at fair value through profit and loss	Derivatives used for hedging	Non-financial assets
Financial assets				
Trade receivables	114,469	-	-	-
Other receivables	27,616	-	-	-
Cash and cash equivalents	98,954	-	-	-
Assets, in total	241,038	-	-	-

2017 (NOK 1000)	Other financial liabilities at amortised cost	Liabilities at fair value through profit and loss	Derivatives used for hedging	Non-financial liabilities
Financial liabilities				
Borrowings	64,169	-	-	-
Trade payables	75,472	-	-	-
Other current liabilities	31,447	-	-	-
Liabilities, in total	171,088	-	-	-

2016 (NOK 1000)	Loans and receivables	Assets at fair value through profit and loss	Derivatives used for hedging	Non-financial assets
Financial assets				
Trade receivables	67,422	-	-	-
Other receivables	8,761	-	-	-
Cash and cash equivalents	30,586	-	-	-
Assets, in total	106,769	-	-	-

2016 (NOK 1000)	Other financial liabilities at amortised cost	Liabilities at fair value through profit and loss	Derivatives used for hedging	Non-financial liabilities
Financial liabilities				
Borrowings	85,227	-	-	-
Suppliers	30,954	-	-	-
Other current liabilities	19,460	-	-	-
Liabilities, in total	135,641	-	-	-



### Notes

### Note 19 - Continued

The tables below provides an analysis of the maturity of financial liabilities.

	Remaining contractual maturities				
Financial liabilities 2017	0-180 days	180 d-1 year	1-3 years	> 3 years	Total
Trade payables	75,472				75,472
Other financial liabilities	31,447				31,447
Borrowings	10,568	10,682	28,257	14,663	64,169
Interest on borrowing	1,237	991	2,212	451	4,891
Financial liabilities, in total	118,723	11,673	30,469	15,114	175,979

	Remaining contractual maturities			Total	
Financial liabilities 2016	0-180 days	180 d-1 year	1-3 years	> 3 years	Total
Trade payables	30,954	-	-	-	30,954
Other financial liabilities	19,460	-	-	-	19,460
Borrowings	10,522	10,491	37,624	26,590	85,227
Interest on borrowing	1,846	1,588	3,782	1,334	8,549
Financial liabilities, in total	62,782	12,079	41,406	27,924	144,190

### Note 20 - Borrowings

(NOK 1000)	2017	2016
Non current		
Bank borrowings	5,250	15,750
Finance lease liabilities	37,669	48,477
Total	42,919	64,227
Current		
Bank borrowings	10,500	10,500
Finance lease liabilities	10,750	10,500
Total	21,250	21,000
Total borrowings	64,169	85,227

### Note 20 - Borrowings

Bank borrowings mature until 2019 and bear average coupons of 4.5 % annually. The bank borrowings are subject to industry relevant covenants. At year end the Group is in compliance with all covenants. Total borrowings include secured liabilities (bank and collateralised borrowings) of NOK 64,2 million (2016: NOK 85,2 million). Bank borrowings are secured by equipment and cash deposits of the group (note 13).

The carrying amounts and fair value of the non-current borrowings are as follows: Bank Borrowings: IB 01.01.2017: NOK 85 million, UB 31.12.2017: NOK 64 million. Repayment of interest bearing debt: NOK 21 million.

	Carrying amount		Fairv	value
(NOK 1000)	2017	2016	2017	2016
Bank borrowings	15,750	26,250	15,750	26,250
Finance lease liabilities	48,419	58,977	48,419	58,977
	64,169	85,227	64,169	85,227

The fair value of current borrowings equals their carrying amount, as the impact of discounting is not significant. The fair values are based on cash flows discounted using a rate based on the borrowing rate of 4.5 % and are within level 2 of the fair value hierarchy.

The carrying amounts of the group's borrowings are all denominated in Norwegian kroner.

### Finance lease liabilities

Lease liabilities are effectively secured as the rights to the leased asset revert to the lessor in the event of default.

(NOK 1000)	2017	2016
Gross financial lease liabilities - minimum lease payments		
No later than 1 year	10,748	10,513
Later than 1 year and no later than 5 years	36,323	42,224
Later than 5 years	1,349	6,240
Total	48,419	58,977
Future finance charges on finance lease liabilities	4,155	6,793
Present value of finance lease liabilities	52,574	65,770

There are no new covenants in 2017. Refer to note 13 Property, plant and equipment for secured assets.



### Notes

### Note 21 - Related parties

Reach Subsea ASA is the parent company of the group. The following transactions were carried out to other related parties:

(NOK 1000)	2017	2016
Revenue		
To Joint Venture	121,737	20,185
Cost		
To Joint Venture	(86,812)	(4,714)
To other related parties	(700)	(200)
Total	34,225	15,672

All transactions were part of the general activity and the agreements have been concluded on marked term principles in accordance with Limited Liability Companies Act § 3-8 and § 3-9. Transactions with the management and the Board (salaries) can be found in note 7.

### **Note 22 - Commitments**

#### Operational leasing:

The costs relating to operational leases recognized in the income statement related to equipment and real estate for 2017 amounts to NOK 2,2 million (2016: NOK 2,2 million). Total liability at 31.12.17 is NOK 1,5 (2016: NOK 2,0 million). The leasing agreement expires in 2018 (3 months termination notice). Total commitment operational leases in 2018 as per 31.12.2017 is NOK 27,0 million (2017: NOK 74,3 million). Commitments falling due after 2018 is NOK 16 million (2017: NOK 43 million). The information in the table below shows the current year cost and future minimum lease payments due under non-cancellable operating leases at 31 December 2017.

(NOK 1000)	2017	2016
No later than 1 year	27,000	76,462
Later than 1 year and no later than 5 years	16,000	43,000
Later than 5 years	-	-

Please see Note 24 for important subsequent events regarding future commitments.

### Note 23 - Fixed-price contracts

The company has one ongoing fixed-price contract at 31.12.2017. No such contracts was entered into in 2016. The contract is valued according to the percentage of completion method.

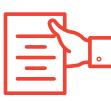
(NOK 1000)	2017	2016
Revenue recognised from fixed-price contract	97,062	-
Cost recognised for fixed-price contract	91,256	-
NET	5,805	-

### Note 24 - Subsequent events

Board of directors of Reach Subsea ASA has approved a stock option scheme to further align the interests of the participating employees in Reach Subsea with those of the shareholders. The stock option scheme was finalised with a signed agreement between the company and Management and certain key employees 23.03.2018. Management and certain key employees of the Reach Subsea-group have been granted the right to acquire up to a certain maximum number of shares in the Company at a fixed strike price ("the Option"). The strike price is divided into two levels, equal to the subscription price in the two last private placements conducted by the Company (May 2016 NOK 2.00 and January 2017 1.75). The options can be exercised over a period of three years. The options are non-tradable and conditional upon the participant being employed by the Reach Subsea-group at the vesting date. The stock option plan is expected to constitute a maximum of 3.886.875 options equivalent to a similar number of Reach Subsea ASA shares.

### Note 25 - Capitalized termination fee

Reach Subsea ASA renegotiated charter arrangements during 2016 for the vessels Normand Reach and Edda Fonn with Østensjø and Solstad. Charter guarantees was cancelled against a termination fee combined with a share issue. The total termination fee of NOK 76 million to Østensjø and Solstad was capitalized and is amortized over the remaining charter party periods. The charter agreement with Solstad expires June 2019, and the agreement with Østensjø expired 05 December 2017. NOK 28,5 million in capitalized termination fee have been amortised in 2017 (2016: 14,5 million). As at 31 December 2017 the company has a total of NOK 33 million (2016: NOK 61,5 million) in capitalized termination fee, whereof NOK 11 million (2016: NOK 33 million) is classified as long term asset.



# Profit & Loss Reach Subsea ASA

### Operating income and expenses

(NOK 1000)	2017	2016	NOTES
Payroll expenses	6,618	4,401	7, 9
Other operating expenses	31,305	17,370	9, 10
Operating expenses	37,923	21,770	
Operating profit	(37,923)	(21,770)	
Financial income and expenses			
Other interest income	23	171	
Other financial income	1	70	
Financial income	24	241	
Other Interest expenses	-	2	
Other financial expenses	7	308	
Financial cost	(7)	(309)	
Profit (loss) before tax	(37,907)	(21,838)	
Taxes	-	-	8
Profit (loss) for the year	(37,907)	(21,838)	
Brought forward			
To other equity			
From share premium equity	(37,907)	(21,838)	
Total brought forward	(37,907)	(21,838)	

# Balance Reach Subsea ASA

(NOK 1000)
Current assets
Deferred tax asset
Financial fixed assets
Investments in subsidiaries
Other long term assets
Total financial fixed assets
Total non-current assets
Current assets
Accounts receivables
Receivables from group companies
Other receivables
Total debtors
Cash and bank deposits
Total current assets
Total assets

### (NOK 1000)

Equity	Ī
Restricted equity	Ī
Share capital	
Share premium reserve	
Total restricted equity	
Other equity	Ī
Total retained earnings	Ī
Total equity	
Short term liabilities	
Accounts payable	
Public duties payable	
Other short term liabilities	
Total short term liabilities	
Total liabilities	
Total equity and liabilities	

2017	2016	NOTES
3,923	3,923	8
3,923	3,923	
23,855	23,855	1
11,000	33,000	2, 12
34,855	56,855	
38,779	60,779	
-	50	
141,601	78,563	2,3
22,266	28,886	12
163,867	107,499	
19,409	5,381	4
183,276	112,880	
222,055	173,658	

2017	2016	NOTES
143,239	91,241	5, 6
77,411	81,424	5
220,650	172,665	
-	-	5
-	-	
220,650	172,665	
471	299	
434	352	
500	343	
1,405	993	
1,405	993	
222,055	173,658	

(NOK 1000)	2017	2016
Cash flow from operating activities		
Profit (loss) before taxes	(37,907)	(21,838)
Paid taxes	-	-
Amortised termination fee	28,471	14,529
Change in trade creditors	172	283
Change in trade debtors	(62,988)	(2,950)
Change in other provisions	389	(75,615)
Net cash flow from operations	(71,863)	(85,591)
Cash flow from investments Investment in shares and loans to subsidiaries	-	
Net cash flow from investments	-	-
Financing		
Repayment of Ioan	-	-
Share issues	85,892	8,113
Net cash flow from financing activities	85,892	8,113
Net cash flow for the year	14,029	(77,478)
Profit (loss) dues to exchange rate fluctuations on cash		
Cash and cash equivalent 1/1	5,381	82,859
Cash and cash equivalent 31/12	19,409	5,381

Haugesund 26th April 2018

Johannes Lie

**Anders Onarheim** Board member

Board member

Sverre B. Mikkelsen Board member

hrileli Get

Board member

Chairman of the Board

Merete Haugli Martha Kold Bakkevig

lartha Kold Bakkeria

**Jostein Alendal** Managing Director

Notes **Reach Subsea ASA** 

### **Accounting principles**

The annual accounts for 2017 have been prepared in compliance with the Accounting Act and accounting principles generally accepted in Norway.

#### Use of estimates

The preparation of financial statements in compliance with the Accounting Act requires the use of estimates. The application of the company's accounting principles also require management to apply assessments. Areas which to a great extent contain such assessments, a high degree of complexity, or areas in which assumptions and estimates are significant for the financial statements, are described in the notes.

### Revenues

Income from sale of services are recognised at fair value of the consideration, net after deduction of VAT, returns, discounts and reductions. Historical data is applied to estimate and recognise provisions for quantity rebates and returns at the sales date. Provisions for expected guarantee work are recognised as expenses and provisions for liabilities. Services are recognised in proportion to the work performed.

### **Classification of balance sheet items**

Assets intended for long term ownership or use have been classified as fixed assets. Assets relating to the trading cycle have been classified as current assets. Other receivables are classified as current assets if they are to be repaid within one year after the transaction date. Similar criteria apply to liabilities. First year's instalment on long term liabilities and long term receivables are, however, not classified as short term liabilities and current assets.



### **Purchase costs**

The purchase cost of assets includes the cost price for the asset, adjusted for bonuses, discounts and other rebates received, and purchase costs (freight, customs fees, public fees which are non-refundable and any other direct purchase costs). Purchases in foreign currencies are reflected in the balance sheet at the exchange rate at the transaction date.

For fixed assets and intangible assets purchase cost also includes direct expenses to prepare the asset for use, such as expenses for testing of the asset.

### Investments in other companies

Except for short term investments in listed shares, the cost method is applied to investments in other companies. The cost price is increased when funds are added through capital increases or when group contributions are made to subsidiaries. Dividends received are initially taken to income. Dividends exceeding the portion of retained equity after the purchase are reflected as a reduction in purchase cost. Dividend/group contribution from subsidiaries are reflected in the same year as the subsidiary makes a provision for the amount. Dividend from other companies are reflected as financial income when it has been approved.

#### **Asset impairments**

Impairment tests are carried out if there is indication that the carrying amount of an asset exceeds the estimated recoverable amount. The test is performed on the lowest level of fixed assets at which independent cashflows can be identified. If the carrying amount is higher than both the fair value less cost to sell and recoverable amount (net present value of future use/ ownership), the asset is written down to the highest of fair value less cost to sell and the recoverable amount.

Previous impairment charges, except writedown of goodwill, are reversed in later periods if the conditions causing the write-down are no longer present.

## Notes **Reach Subsea ASA**

### **Debtors**

Trade debtors are recognised in the balance sheet after provision for bad debts. The bad debts provision is made on basis of an individual assessment of each debtor and an additional provision is made for other debtors to cover expected losses.

#### **Termination fee**

The termination fee is activated in the balance sheet and amortised over remaining charter party periods. The amortised amount is recognised as other operating expense.

### **Foreign currencies**

Assets and liabilities in foreign currencies are valued at the exchange rate on the balance sheet date. Exchange gains and losses relating to sales and purchases in foreign currencies are recognised as operating income and cost of goods sold.

### Liabilities

Liabilities, with the exception of certain liability provisions, are recognised in the balance sheet at nominal amount.

### Pensions

The company has defined contribution plans. With a defined contribution plan the company pays contributions to an insurance company. After the contribution has been made the company has no further commitment to pay. The contribution is recognised as payroll expenses. Prepaid contributions are reflected as an asset (pension fund) to the degree the contribution can be refunded or will reduce future payments.

### Taxes

The tax charge in the income statement includes both payable taxes for the period and changes in deferred tax. Deferred tax is calculated at relevant tax rates on the basis of the temporary differences which exist between accounting and tax values, and any carry forward losses for tax purposes at the year-end. Tax enhancing or tax reducing temporary differences, which are reversed or may be reversed in the same period, have been eliminated. The disclosure of deferred tax benefits on net tax reducing differences which have not been eliminated, and carry forward losses, is based on estimated future earnings. Deferred tax and tax benefits which may be shown in the balance sheet are presented net.

Tax reduction on group contributions given and tax on group contribution received, booked as a reduction of cost price or taken directly to equity, are booked directly against tax in the balance sheet (offset against payable taxes if the group contribution has affected payable taxes, and offset against deferred taxes if the group contribution has affected deferred taxes).

Deferred tax is reflected at nominal value.

#### **Cash flow statement**

The cash flow statement has been prepared according to the indirect method. Cash and cash equivalents include cash, bank deposits, and other short term investments which immediately and with minimal exchange risk can be converted into known cash amounts, with due date less than three months from purchase date.

#### Options

The Company has established a option program. The option cost are based on a Black & Scholes model, and the cost are amortized over the vesting period.

### Note 1 - Subsidiaries, associated companies and joint venture

Investments in subsidiaries, associated companies and joint ventures are booked according to the cost method.

Subsidiaries	Location	Ownership/ voting right	Equity last year (100 %)	Result last year (100 %)	Balance sheet value
Reach Subsea AS	Haugesund	100 %	7,190	(892)	23,855

### Note 2 - Debtors and liabilities

Trade debtors	2017	2016
Trade debtors at nominal value	141,601	78,613
Bad debts provision	0	0
Trade debtors in the balance sheet	141,601	78,613
Debtors which fall due later than one year	2017	2016
Loans to employees	0	0
Other non current assets	11,000	33,000
Total	11,000	33,000

The company has an asset with Solstad, which consist of NOK 33 mill in activated cost, whereof NOK 11 mill is classified as long term with due date later than 1 year. Refer to note 13 for further information.

Long term liabilities which fall due later than 5 years	2017	2016
Liabilities to credit institution	0	0
Other long term liabilities (specify)	0	0
Total	0	0
Guarantees	2017	2016
Mortgage loan guarantees	0	0



### Notes **Reach Subsea ASA**

### Note 3 - Balance with group companies, etc.

	Current assets		Non-curre	ent assets
(NOK 1000)	2017	2016	2017	2016
Group companies	141,601	78,563	0	0
Associated companies	0	0	0	0
Joint ventures	0	0	0	0
Total	141,601	78,563	0	0

	Current liabilities		Non-curre	nt liabilities
(NOK 1000)	2017	2016	2017	2016
Group companies	0	0	0	0
Associated companies	0	0	0	0
Joint ventures	0	0	0	0
Total	0	0	0	0

### Note 4 - Restricted bank deposits, overdraft facilities

Restricted bank deposits	2017	2016
Withheld employee taxes	383	342

### Note 5 - Shareholder's equity

Equity changes in the year	Share capital	Share premium reserve	Other equity	Total
Equity 01.01.	91,241	81,424	-	172,665
Capital increase	51,998	38,999	-	90,997
Share issue cost	-	(5,105)	-	(5,105)
Profit for the year	-	-	(37,907)	(37,907)
Allocation of uncovered loss to share premium		(37,907)	37,907	-
Equity 31.12.	143,239	77,411	-	220,650

\*Refer to note 12 for further information.

### Note 6 - Share capital and shareholder information

The share capital of NOK 143 239 525 consists of 143,239,525 shares with nominal value of NOK 1,00.

	-
1.	ACCELLO PARTNERS I AS
2.	EIKA NORGE
3.	JOSO INVEST AS
4.	JT INVEST AS
5.	NORMAND DRIFT AS
6.	HOLME HOLDING AS
7.	NHO - P665AK

The 20 largest shareholders as of 31.12. <b>2017</b>		Shares	Stake
1.	ACCELLO PARTNERS I AS	40,600,000	28.3 %
2.	EIKA NORGE	10,285,650	7.2 %
3.	JOSO INVEST AS	7,564,589	5.3 %
4.	JT INVEST AS	5,529,539	3.9 %
5.	NORMAND DRIFT AS	5,000,000	3.5 %
6.	HOLME HOLDING AS	3,889,000	2.7 %
7.	NHO - P665AK	2,800,000	2.0 %
8.	DANSKE INVEST NORGE VEKST	2,232,109	1.6 %
9.	CORUNA AS	2,097,877	1.5 %
10.	SKEISVOLL & CO AS	2,000,000	1.4 %
11.	TEOMAR AS	2,000,000	1.4 %
12.	A-Å INVEST AS	1,938,725	1.4 %
13.	GOLDMAN SACHS & CO. LLC	1,776,589	1.2 %
14.	AB INVESTMENT AS	1,705,743	1.2 %
15.	SMS INVESTERING AS	1,652,366	1.2 %
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17.	MACAMA AS	1,578,446	1.1 %
18.	SIX SIS AG	1,570,631	1.1 %
19.	BARRUS CAPITAL AS	1,510,090	1.1 %
20.	FREEMAN SHIPPING & OFFSHORE AS	1,400,000	1.0 %
	Sum of 20 largest	98,741,354	68.9 %
	Sum of the rest of shareholders	44,498,171	31.1 %
	Total number of shares	143,239,525	100.0 %



# Notes Reach Subsea ASA

### Note 7 - Options

The company had a share option program in 2016, which expired in September 2016. No new stock option was established in 2017. However, the Board has decided to establish a new stock option program for leading employees in 2018. As there is no stock option program in 2017 no movements in 2017 is shown. Movements in the number of share options outstanding in 2016 and their related weighted average exercise prices were as follows:

2016	Average exercise price per share option	Number of options
At 1 January	3.2	1,687,863
Granted		
Forfeited		
Exercised		
Expired	3.20	1,687,863
At 31 December		0

The share options were granted to executives and to selected employees. The exercise price of the granted options were equal to the market price of the shares on the date of the grant. Options were conditional on the employee completing three years' service (the vesting period). The options were exercisable starting one year from the grant date. Out of the 1.687.863 outstanding options, 1.687.863 options were exercisable. No options were exercised in 2016. The company has no legal or constructive obligation to repurchase or settle the options in cash. Share options outstanding at 2016 end of the year had the following expiry date and exercise prices:

Grant/vest	Expiry date Exercise prior in NOK per option			
12.09.2013 Tranch 3	12/09/16	3.20	1,687,863	
			1,687,863	

The weighted average fair value of options granted during the period determined using the Black-Scholes valuation model was NOK 1.26 per option. The significant inputs into the model were weighted average share price of NOK 3.35 at the grant date, exercise price shown above, volatility of 67.7 %, and an annual risk-free interest rate of 2.13 %. The volatility measured at the standard deviation of continuously compounded share returns is based on statistical analysis of daily share prices over the last three years. See note 9 for share options granted to directors and employees.

### Note 8 - Taxes

### Calculation of deferred tax/deferred tax benefit

Temporary differences	
Non-current assets	
Other temporary differences	
Net temporary differences	
Tax losses carried forward	
Basis for deferred tax	
Deferred tax	
Deferred tax benefit not shown in the balance sheet	
Deferred tax in the balance sheet	

The reason deferred tax asset is not shown with full amount in the balance sheet is that historical results create doubt that future taxable profits will be sufficient to utilise the tax benefit in full.

### Basis for income tax expense, changes in deferred tax and tax payable

Result before taxes Permanent differences Basis for the tax expense for the year Change in temporary differences Basis for payable taxes in the income statement +/- Group contributions received/given Use of tax losses carried forward Taxable income (basis for payable taxes in the balance sheet) Components of the income tax expense Payable tax on this year's result Adjustment in respect of priors Total payable tax Change in deferred tax Tax expense Payable taxes in the balance sheet Payable tax in the tax charge Tax effect of group contribution Payable tax in the balance sheet



2017	2016
(143)	(179)
0	0
(143)	(179)
(192,382)	(152,552)
(192,525)	(152,731)
(44,281)	(36,655)
40,357)	32,732
(3,923)	(3,923)

2017	2016
(37,907)	(21,838)
0	0
(37,907)	(21,838)
(36)	(45)
(37,943)	(21,883)
0	0
37,943	21,883
0	0
2017	2016
0	0
0	0
0	0
0	0
0	0
2017	2016
0	0
0	0
0	0



# Note 9 - Payroll expenses, number of employees, remunerations, loans to employees, etc.

Payroll expenses	2017	2016
Salaries/wages	5,501	3,642
Social security fees	823	549
Pension expenses	294	214
Other remuneration	-	(5)
Total	6,618	4,401
Number of man-year	4	3

The company has a defined contribution pension scheme which cover all employees. The company's pension schemes met the requirements of the law on compulsory occupational pension.

Remuneration to executives	General manager	Board
Salaries/board fee	1,212	875
Pension expenses	66	-
Other remuneration	4	-

Expensed audit fee	2017	2016
Statutory audit (incl. technical assistance with financial statements)	601	812
Other assurance services	0	0
Tax advisory fee (incl. technical assistance with tax return)	37	42
Other assistance (to be specified) *	63	15
Advisory fee booked to equity	154	402
Total audit fees	855	1,272

VAT is not included in the audit fee.

\* Other assistance include services provided by the statutory auditor PwC related to the capital increase performed in 2017. In total, kNOK 154 (2016: 402,3) in audit fees related to the capital increase has been booked directly to equity. No fees have been incurred from the Lawfirm PwC in 2017. In 2016 Reach Subsea ASA incurred in total 127,5 kNOK in fees from PwC Lawfirm related to restructuring.

### Note 10 - Related-party transactions

The company has undertaken various transactions with related parties consisting of brokerage of vessels and leasing of office premises for the year. All transactions are carried out as part of the normal course of business and carried out on commercial terms in accordance with Companies Act §§ 3-8 and 3-9. Transactions with the management and the Board (salaries) can be found in note 9.

### Note 11 - Profit (loss) per share

Profit (loss) per share is calculated on the profit (loss) divided by th

	2017	2016
Profit (loss)	(37,907)	(21,838)
Profit (loss) per share (NOK)	(0.28)	(0.26)
Diluted profit (loss) per share (NOK)	(0.28)	(0.26)
Average number of shares	137,027,253	83,864,016
Average diluted number of shares	137,027,253	83,864,016
Number of shares 1/1	91,241,065	76,241,065
Number of shares 31/12	143,239,525	91,241,065

### Note 12 - Capitalized termination fee

Reach Subsea ASA renegotiated charter arrangements during 2016 for the vessels Normand Reach And Edda Fonn with Østensjø and Solstad. Charter guarantees have been cancelled against a termination fee combined with a share issue. The total termination fee of NOK 76 million to Østensjø and Solstad has been capitalized and is amortized over the remaining charter party periods. The charter agreement with Solstad expires 30 September 2019, and the agreement with Østensjø expired 05 December 2017. NOK 28,5 million in capitalized termination fee have been amortized in 2017. As at 31 December 2017 the company has a total of NOK 33 million in capitalized termination fee, whereof NOK 11 million is classified as a long term asset.



he	average	numl	ber o	f sł	nares	issued	



#### To the General Meeting of Reach Subsea ASA

#### Independent Auditor's Report

Report on the Audit of the Financial Statements

#### Opinion

We have audited the financial statements of Reach Subsea ASA. The financial statements comprise:

- The financial statements of the parent company, which comprise the balance sheet as at 31 December 2017, and the income statement and cash flow statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and
- The financial statements of the group, which comprise the balance sheet as at 31 December 2017 and income statement, statement of changes in equity, cash flow statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

#### In our opinion:

- The financial statements are prepared in accordance with the law and regulations.
- The accompanying financial statements give a true and fair view of the financial position of the parent company as at 31 December 2017, and its financial performance and its cash flows for the year then ended in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway.
- The accompanying financial statements present fairly, in all material respects, the financial position of the group as at 31 December 2017, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the EU.

#### **Basis for Opinion**

We conducted our audit in accordance with laws, regulations, and auditing standards and practices generally accepted in Norway, including International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company and the Group as required by laws and regulations, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

The Groups business activities are largely unchanged compared to last year. We have not identified regulatory changes, transactions or other events that qualified as new Key audit matters for our audit of the 2017 financial statements. In this light, our areas of focus have been the same in 2017 as the previous year.

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#### Key Audit Matter

#### Impairment assessment of property, plan and equipment

Reach Subsea has ROV's and related assets with a carrying amount of MNOK 102 as at 31st December 2017. Due to the general downturn in the industry, management has assessed the carrying amounts for impairment. Management calculates fair value for all their ROV's using a discounted cash flow model. For all ROV's, management concluded that recoverable amount was higher than their carrying amounts at the balance sheet date.

These conclusions depends on management judgement related to factors such as estimated utilization, disposal values, charter hire rates, operating expenses and discount rates applied to future cash flows.

The risks connected to valuation of ROV's is still present in 2017 due to the challenging market conditions. We focused on this area due to the magnitude of the amounts, about one third of the values in the balance sheet, and the inherent judgement necessary in management's valuation.

See note 13 about management's impairment assessment.

#### Other information

Management is responsible for the other in Directors' report, the statements on Corpor does not include the financial statements a

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Independent Auditor's Report - Reach Subsea ASA

	How our audit addressed the Key Audit Matter
nt	
ts at ed	Our procedures included obtaining management's valuation model and evaluating whether the model contained the elements required by accounting regulation. We challenged management on the assumptions used in the model. This included tracing input data to contracts and budgets approved by the board of directors, considering whether charter hire rates and utilization are consistent with our knowledge of the industry. To consider the reliability of estimated operating expense, we compared the estimates to historical performance, and considered whether deviations between estimates and historical performance had a reasonable explanation. When we considered management's analysis of sensitivity, we noted that the forecasted cash flow was highly sensitive to even minor changes to assumptions.
s ed	We assessed the discount rate by comparing the assumptions used to build the discount rate with observed external market data. We considered that the used discount rate was within an appropriate range.
u	We evaluated the appropriateness of the related disclosures in the notes and that they satisfied the requirements in IFRS
	We found management's assumptions in relation to the value in use calculations to be reasonable.
	We evaluated the disclosures made in Note 13, and found appropriate explanations of the valuation process and uncertainties inherent in the assumptions.
and	ormation. The other information comprises the Board of te Governance and Corporate Social Responsibility, but d our auditor's report thereon.

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#### Independent Auditor's Report - Reach Subsea ASA



#### Responsibilities of the Board of Directors and the Managing Director for the Financial Statements

The Board of Directors and the Managing Director (management) are responsible for the preparation in accordance with law and regulations, including fair presentation of the financial statements of the parent company in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway, and for the preparation and fair presentation of the financial statements of the group in accordance with International Financial Reporting Standards as adopted by the EU, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's and the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern. The financial statements of the parent company use the going concern basis of accounting insofar as it is not likely that the enterprise will cease operations. The financial statements of the group use the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with laws, regulations, and auditing standards and practices generally accepted in Norway, including ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with laws, regulations, and auditing standards and practices generally accepted in Norway, including ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error. We design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company and the Group's internal control.
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company or the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the



audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company or the Group to cease to continue as a going concern.

- and events in a manner that achieves fair presentation.
- audit. We remain solely responsible for our audit opinion.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on Other Legal and Regulatory Requirements

#### Opinion on the Board of Directors' report

Based on our audit of the financial statements as described above, it is our opinion that the information presented in the Board of Directors' report and in the statements on Corporate Governance and Corporate Social Responsibility concerning the financial statements, the going concern assumption, and the proposal for the allocation of the profit is consistent with the financial statements and complies with the law and regulations.

#### **Opinion on Registration and Documentation**

Based on our audit of the financial statements as described above, and control procedures we have considered necessary in accordance with the International Standard on Assurance Engagements (ISAE) 3000, Assurance Engagements Other than Audits or Reviews of Historical Financial Information, it is our opinion that management has fulfilled its duty to produce a proper and clearly set out registration and documentation of the Company and the Group's accounting information in accordance with the law and bookkeeping standards and practices generally accepted in Norway.

Stavanger, 26 April 2018

**PricewaterhouseCoopers AS** 

State Authorised Public Accountant

#### Independent Auditor's Report - Reach Subsea ASA

evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions

obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group

We also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related

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# Everything you need is within reach.





